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We are subject to a number of risks potentially affecting our business, financial condition, results of operations and cash flows. As a company offering banking and other financial services, certain elements of risk are inherent in our transactions and operations and are present in the business decisions we make. We, therefore, encounter risk as part of the normal course of our business, and we design risk management processes to help manage these risks. Our success is dependent on our ability to identify, understand and manage the risks presented by our business activities so that we can appropriately balance revenue generation and profitability. These risks include, but are not limited to, credit risk, capital risk, market risks, liquidity risks, cyber risk, interest rate risks, operational risks, model risks, technology, compliance, regulatory and legal risks, and strategic and reputational risks. We discuss our principal risk management processes and, in appropriate places, related historical performance in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section of **included in Part II. Item 7 in** this Annual Report on Form 10-K. You should carefully consider the following risk factors that may affect our business, future operating results and financial condition, as well as the other information set forth in this Annual Report on Form 10- K, before making a decision to invest in our common stock. If any of the following risks actually occur, our business, financial condition or results of operations would likely be materially adversely affected. In such case, the trading price of our common stock would likely decline due to any of these risks, and you may lose all or part of your investment. The following risks are not the only risks we face. Additional risks that are not presently known or that we presently deem to be immaterial also could have a material adverse effect on our financial condition, results of operations and business. Summary of Material Risk Factors This section summarizes some of the risks potentially affecting our business, financial condition, results of operations and cash flows. These risks and others are discussed in more detail further below in this section. You should consider this summary together with the more detailed information provided below. The COVID-19 pandemie's impact on businesses and consumers in our market area has had, and we may continue to have, a material adverse effect on our business, financial condition, results of operations and cash flows. • Since March 2020, the COVID-19 pandemic, as well as governmental and private sector responses to it, have had a severe impact in our markets. The impact and severity of subsequent strains of COVID-19 on the economy and our business are impossible to predict. • The continuation of the COVID-19 pandemic may continue to result in adverse economic conditions in our market that could have a significant adverse effect on our business, financial condition, results of operations and cash flows, including by: or reducing demand for products and services from our customers, and o causing greater than average recognition of credit losses and increases in our allowance for loan losses, especially if our business customers continue to experience reduced demand for their products and services • Our commercial and small business borrowers operating businesses such as hotels, inns, restaurants and retail stores that depend primarily upon customers patronizing their businesses in person were adversely impacted by the effects of the COVID-19 pandemic, and we expect some of these effects to persist into 2023. • The increase in remote and hybrid work arrangements has resulted and could continue to result in reduced demand for office space in our market, and such reduction in demand has adversely affected and could continue to adversely affect both the value of the collateral securing some of our commercial real estate loans and the demand by developers and other borrowers for new commercial real estate loans. • It may be challenging for us to grow our core business while the COVID-19 pandemic continues or if the recovery from the COVID-19 pandemic continues to be erratic. There are various risks associated with our acquisition growth strategy, any of which could have a material adverse effect on our business. • Our pending merger with Cambridge is subject to numerous uncertainties and risks, including the potential for delays or burdensome conditions associated with regulatory approvals, the potential for shareholder litigation, significant or unexpected expenses associated with the merger and integration, and the potential for termination of the merger agreement in accordance with its terms. There can be no assurances that the Company and Cambridge will ultimately obtain all of the required approvals or complete the merger. • We may be unsuccessful in realizing the expected benefits of the Cambridge acquisition or other acquired businesses, including failure to retain key employees or customers, incurrence of unexpected difficulty or expense in integrating operations, technologies or customers, assumption of significant (and potentially unknown) liabilities, and inexperience with the products and / or geographies offered by the acquired business, all of which could divert our management's attention and / or negatively impact our financial results. • We operate in a competitive market and may be unable to successfully identify additional acquisition opportunities or compete for attractive acquisition targets. • We may be unsuccessful in realizing the expected benefits of an acquired business, including failure to retain key employees or customers, incurrence of unexpected difficulty or expense in integrating operations, technologies or customers, assumption of significant (and potentially unknown) liabilities, and inexperience with the products and / or geographics offered by the acquired business, all of which could divert our management's attention away from other business concerns and / or negatively impact our financial results. Various risks, including risks associated with changes in interest rates, loan losses, cybersecurity and regulatory compliance, are inherent in our business and our industry generally. Recent and anticipated future increases Increases in interest rates have had and will likely continue to in the future may have a material adverse effect on many areas of our business, including on our net interest income, deposit costs the earnings and <mark>volume of interest- earning assets and interest- bearing liabilities</mark>, and loan volume and delinquency, and they increases in interest rates may have an a material adverse effect on our operating results. • If The fair value of our allowance for loan losses is insufficient investments, including our securities portfolio, has declined due to cover actual loan losses the recent increases in interest rates and may continue to decline, adversely impacting shareholders' equity. • Interest rate increases,

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competition from other banks, and other factors adversely affect our earnings liquidity, and capital could decrease our
operating results may be impacted by these factors and by measures we undertake to manage our liquidity position. • The
geographic concentration of our loan portfolio and lending activities in eastern Massachusetts and southern and coastal New
Hampshire makes us vulnerable to a downturn in our local economy . • We face security risks to our information databases,
including information we maintain relating to our customers, as precautions taken by us and our vendors may not be
completely effective to prevent unauthorized access, human error, phishing attacks or other events that could impact the
security, reliability, confidentiality, integrity and availability of our systems or those of our vendors. • We operate in a
highly competitive industry, and technological advances have lowered barriers to entry and made it possible for non-
banks to offer products and services, such as loans and payment services, that traditionally were banking products. • We
may be unable to successfully execute on our strategic plan or performance targets, including through a failure to attract
or retain the necessary highly skilled and qualified personnel. • The fair value of our investments, including our
securities portfolio, has declined due to increases in interest rates and may continue to decline, adversely impacting
shareholders' equity . • Commercial loans, including those secured by commercial real estate, are generally riskier than other
types of loans and constitute a significant portion of our loan and lease portfolio. • If our allowance for loan losses is insufficient
to cover actual loan losses, our earnings and capital could decrease. • Replacement of the LIBOR benchmark interest rate with a
substitute index may adversely affect our results of operations, including by causing us to incur significant expenses in effecting
the transition, changes to loan balances, and disputes or litigation with customers. • Technology has lowered barriers to entry in
the financial services sector, making it possible for non-banks to offer products and services, such as loans and payment
services, that traditionally were banking products, and also making it possible for technology companies to compete with
financial institutions in providing electronic, internet-based, and mobile phone-based financial solutions. • We face
progressively increasing security risks to our information databases, including information we maintain relating to our
customers, as precautions taken by us and our vendors may not be completely effective to prevent unauthorized access, human
error, phishing attacks or other forms of social engineering and other events that could impact the security, reliability,
confidentiality, integrity and availability of our systems or those of our vendors. • We face significant legal and regulatory
risks, both from regulatory investigations and proceedings and from private actions brought against us. • Operational risk and
losses can result from factors such as internal and external fraud; errors by employees or third parties; failure to document
transactions properly or to obtain proper authorization; failure to comply with applicable regulatory requirements and conduct of
business rules; equipment failures, including those caused by natural disasters or by electrical, telecommunications or other
essential utility outages; business continuity and data security system failures, including those eaused by computer viruses,
evber- attacks or unforeseen problems encountered while implementing major new computer systems or upgrades to existing
systems; or the inadequacy or failure of systems and controls, including those of our suppliers or counterparties. • We may be
adversely affected by weaknesses in financial institutions, the financial markets and economic conditions in the United
States, market changes, or changes in equity markets. • We are subject to capital and liquidity standards that may
change from time to time, and we may be unable to raise additional capital if needed on terms that are acceptable to us,
or at all. • Our business is subject to extensive state and federal regulations, which often limit or restrict our activities and may
impose material financial requirements or limitations on the conduct of our business . • We are subject to capital and liquidity
standards that require banks and bank holding companies to maintain more and higher quality capital and greater liquidity than
has historically been the case. • We are subject to numerous laws designed to protect consumers, including the Community
Reinvestment Act and fair lending laws, and failure to comply with these laws could lead to a wide variety of sanctions, or
could impede or materially delay our receipt of regulatory approval to acquire other companies. • We may incur fines.
penalties and other negative consequences from regulatory violations, possibly even which could include inadvertent or
unintentional violations, • We may be unable to disclose some restrictions or limitations on our operations imposed by our
regulators . • Eastern Insurance Group's business model, in which it acts as an agent in offering insurance solutions for clients
with insurance needs, could become outdated as insurance carriers increasingly offer products directly to consumers. • To the
extent that we acquire other companies, our business may be negatively impacted by certain risks inherent with such acquisitions
. • Our stock- based benefit plan, which we adopted in 2021, has increased and is expected to continue to increase our annual
compensation and benefit expenses related to awards granted to participants under such plan. Certain provisions of our articles
of organization, as well as state and federal banking laws, may make our stock a less attractive investment compared to the stock
of peer companies. • Through October 14 Our articles of organization provide that state and federal courts located in
Massachusetts will be the exclusive forum for substantially all disputes between us and our shareholders, 2023, no
person may acquire which could limit our shareholders' ability to obtain a favorable judicial forum for disputes. • A
beneficial <del>ownership <mark>holder</mark> of <del>more than</del> 10 % <del>of our</del>- <mark>or more common stock without prior approval </mark>of <mark>our the Federal</mark></del>
Reserve Board and the Massachusetts Commissioner of Banks. If any person exceeds this 10 % beneficial ownership threshold,
shares is in excess of 10 % will not be counted as shares entitled to vote through October 14, 2023. After that date, any holder of
shares in excess of the 10 % threshold will be entitled to cast only one one-hundredth (1/100th) of a vote per share for each
share in excess of the 10 % threshold. • Our articles of organization provide that state and federal courts located in
Massachusetts will be the exclusive forum for substantially all disputes between us and our shareholders, which could limit our
shareholders' ability to obtain a favorable judicial forum for disputes with us or our directors, officers or employees. • The
market price of our stock value may be negatively affected by applicable regulations that restrict the level of stock that we may
repurchase through October 14, 2023.* * * Risks potentially affecting our business, financial condition, results of operations
and cash flows You should carefully consider the following risk factors that may affect our business, future operating results
and financial condition, as well as the other information set forth in this Annual Report on Form 10- K, before making an
investment decision regarding our common stock. The following risks are not the only risks we face. Additional risks that are
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not presently known or that we presently deem to be immaterial also could have a material adverse effect on our financial
condition, results of operations and business. Please refer to the note at the beginning of this section for important caveats
related to the following risk factors. Risks Related to Our Acquisition Strategy the COVID-19 Pandemic and Associated
Economic Slowdown The market price duration and severity of the Company's common stock after the prospective
merger with Cambridge may be affected by factors different from the those COVID-19 pandemic in 2023 currently
affecting shares of Company common stock. Subject to the receipt of regulatory and beyond shareholder approvals.
including and the satisfaction of the other potential closing conditions, upon the completion of the merger with
Cambridge, the Company expects to incorporate Cambridge's business into its own to create a combined enterprise.
While we believe there are significant similarities and expected synergies in core business activities and geographical
locations of our businesses and services, the Company's business differs from that of Cambridge, Accordingly, the
results of operations of the Company and the market price of the Company's common stock after the completion of the
merger may be affected by factors different from those currently affecting the independent results of operations of each
of the Company and Cambridge. The Company may fail to realize all of the anticipated benefits of the merger,
particularly if the integration of the Company's and Cambridge's businesses is more difficult than expected. The
Company may fail to realize some or all of the anticipated benefits of the transaction if the integration process takes
longer or is more costly than expected. Furthermore, any number of unanticipated adverse occurrences for either
resurgences and the impact business of new variants, are impossible Cambridge or the Company may cause us to predict fail
to realize some or all of the expected benefits . The <del>COVID-19 pandemic i</del>ntegration process could result in the loss of key
employees, including associated governmental and private sector responses the disruption of each company's ongoing
businesses or inconsistencies in standards , controls has had , procedures and may continue policies that could adversely
affect our ability to have maintain relationships with clients, a material customers, depositors and employees or to achieve
the anticipated benefits of the merger. Each of these issues might adversely affect the Company, Cambridge or both
during the transition period, resulting in adverse effect effects on the Company following the merger. Additionally, our
assumptions regarding the fair value of assets being acquired or projections of future benefits following the merger could
prove to be inaccurate. As a result, revenues may be lower than expected or costs may be higher than expected and the
overall benefits of the merger may not be as great as anticipated, any of which could materially and adversely affect our
business, financial condition, results of operations and eash flows, as discussed below and future prospects. The Company
may be unable COVID-19 pandemic and governmental and private sector action in response to retain Company and / or
Cambridge personnel successfully while the COVID-19 pandemic have had a material adverse effect merger is pending or
after the merger is completed. The success of the merger will depend in part on the Company global, national and local
economies, and on our business, financial condition, results of operations and cash flows, and it remains premature to predict if
or when economic activity will revert to the level that existed before the spread of COVID-19. We are unable to predict how
the governmental and private sector action will evolve in 2023 in response to the COVID-19 pandemic in our markets. Our
commercial and small business borrowers that operate businesses such as hotels, inns, restaurants and retail stores that depend
primarily upon customers patronizing their businesses in person were adversely affected by reduced commercial and social
interactions, and we expect some of these effects to persist. In addition, our commercial real estate borrowers with properties
whose value is tied to customer patronage may experience significant decreases in their property values. As a result of the
dramatic decline in eash flow that many of our commercial and commercial real estate borrowers have experienced and may
continue to experience as a result of the COVID-19 pandemic, many of those borrowers have sought and may continue to seek
payment deferments on their indebtedness. The effects of the COVID-19 pandemic in our market area reduced each flow for
many of our commercial and commercial real estate borrowers. Borrowers have sought and may continue to seek payment
deferments on their indebtedness. Eastern Bank has worked with borrowers throughout the COVID-19 pandemic to negotiate
loan modifications or forbearance arrangements that reduce or defer the monthly payments due to Eastern Bank. See "
Management's ability to retain Discussion and Analysis of Financial Condition and Results of Operations" in this Annual
Report on Form 10- K for additional information regarding loan modifications for the talents and dedication year ended
December 31, 2022. Although many of key employees currently employed by the Company and Cambridge. It borrowers
whose loans we modified resumed making timely loan payments, it is possible that some of those these borrowers employees
may decide not to remain with the Company or Cambridge, as well as some of applicable, while the merger is pending
our- or borrowers-with the Company after the merger is completed. If the Company and Cambridge are unable to retain
key employees, including management, whose -- who are critical to the successful integration and loans were previously
not modified, may seek future operations modifications. The increase in remote and hybrid work may result in reduced demand
for office space in our market, and such reduction in demand may adversely affect both the value of the companies, collateral
securing some of our commercial real estate loans and the Company demand by developers and Cambridge could face
disruptions in other-- their borrowers-operations, loss of existing customers, loss of key information, expertise for-- or
know new commercial real estate loans. The COVID- 19 pandemic caused many employers to shift to remote and / or hybrid
workforce arrangements in which employees work from their homes instead of going into their employers' offices. Remote and /
or hybrid work patterns may have long-term implications for how many businesses successfully operate and, in turn, their need
for leased office space. A reduction in the need for office space could result in a reduction in our loan demand and / or in our
eustomers' ability to repay their loans, which, in turn, may have an and unanticipated adverse effect on our business and
results of operations. Additionally -- additional recruitment, any material reduction in the demand for these categories of
commercial office space in our market could adversely affect both the value of the collateral securing a portion of our
commercial real estate loans and the demand by developers and other borrowers for new commercial real estate loans, which, in
turn, may have a negative impact on our business and financial results. We have experienced and may continue to experience
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greater than usual credit costs in the future if the effect of the COVID-19 pandemic in our market continues. The COVID-19 pandemic initially caused us to experience greater than usual credit costs. We initially increased our provision for loan losses in 2020 following the onset of the COVID-19 pandemic. We may still experience additional credit costs in the future if the economic effect of the continuing COVID-19 pandemic in our market worsens. The associated economic impacts of the COVID-19 pandemic may have other adverse effects on our operating results beyond the year ended December 31, 2022. Other factors that may have an adverse effect on our operating results include: * possible constraints on liquidity and capital, due to supporting client activities, increased competition, or regulatory actions, and • potential losses in our investment securities portfolio due to volatility in the financial markets. In addition, following the merger, if key employees terminate their employment, the Company's business activities may be adversely affected, and management's attention may be diverted from successfully integrating the Company and Cambridge to hiring suitable replacements, all of which may because cause both the COVID Company's business to suffer. In addition, the Company and Cambridge may not be able to locate or retain suitable replacements for any key employees who leave either company. The Company and Cambridge have incurred and expect to continue to incur significant costs related to the merger and integration. The Company and Cambridge have incurred and expect to incur significant, non - 19 pandemic recurring costs in connection with negotiating the merger agreement and closing the merger. In addition, the Company will incur integration costs following the completion of the merger as the Company integrates the Cambridge business, including facilities and systems consolidation costs and employment- related costs. The Company and Cambridge will also incur significant legal, financial advisory, accounting, banking and consulting fees, fees relating to regulatory filings and notices, SEC filing fees, printing and mailing fees and the other costs associated economic impacts with seeking required shareholder and regulatory approvals. Some of these costs incurred by the Company are payable regardless unprecedented, it has been and may continue to be challenging for management to make certain judgments and estimates that are material to our business while the COVID-19 pandemic continues, such as the current value of whether commercial real estate collateral, that are material to our Consolidated Financial Statements. Risks Related to Our Acquisition Strategy Our future results will suffer if we do not effectively manage our expanded operations following the Century Merger merger. Following the Century Merger in November 2021, the size and operational scope of our business increased significantly beyond its- is completed prior size and scope. The Company Century Merger increased our asset size and Cambridge may the breadth and complexity of our business with the addition of new business lines in which we had not previously engaged, and exposure to industry sectors, such as higher education, which we have not historically served. The size and scope of our commercial loan and lease portfolio has also incur additional increased in size as a result of the Century Merger. The commercial loan portfolio we acquired from Century includes loans that are concentrated in industry sectors (such as higher education and nonprofit organizations) that are relatively new to us. Some such loans are of greater size than the typical size of commercial loans that we have made in recent years. Our future success depends, in part, upon our ability to manage this expanded business, which poses substantial challenges for our management, including challenges related to the management and monitoring of new operations and associated increased costs to maintain employee morale and complexity to retain key employees. There can be no assurances that we the expected benefits and efficiencies related to the integration of the businesses will be realized to offset these transaction and integration costs over time. Regulatory approvals related to the merger may not be received, may take longer to receive than expected, or may impose burdensome conditions, which could impose additional costs and could delay or prevent completion of the merger. Before the merger may be completed, certain approvals or consents must be obtained from various bank regulatory and other authorities of the United States, the Commonwealth of Massachusetts and the State of New Hampshire, These governmental entities, including the Federal Reserve Board, the FDIC, the Massachusetts Division of Banks and the New Hampshire Banking Department, may impose conditions on the completion of the merger or require changes to the terms of the merger. Any such conditions or changes could have the effect of delaying completion of the merger or imposing additional costs on or limiting the revenues of the Company following the merger, any of which might have a material adverse effect on the Company following the merger. The Company is not obligated to complete the merger if the regulatory approvals received in connection with the completion of the merger include any conditions or restrictions that would constitute a "Burdensome Condition" as defined in the merger agreement. Additionally, there can be no assurance as to whether the regulatory approvals will be received or the timing of the approvals. The merger agreement is subject to termination in accordance with its terms, and the pending merger may not be timely completed or at all. The merger agreement is subject to termination by mutual written consent or by the Company or Cambridge based upon factors such as a failure to obtain required regulatory or shareholder approvals; a breach of warranties, representations, or covenants; or other factors as set forth in the merger agreement. Additionally, either the Company or Cambridge may terminate the merger agreement if the merger has not been completed by September 19, 2024, unless the failure of the merger to be completed has resulted from the failure of the party seeking to terminate the merger agreement to perform its obligations. Shareholder litigation could prevent or delay the completion of the merger or otherwise negatively impact the business and operations of the Company and Cambridge. Shareholders of the Company and / or Cambridge may file lawsuits against the Company, Cambridge and / or the directors and officers of either company in connection with the merger. One of the conditions to the closing is that no order, injunction or decree issued by any court or governmental entity of competent jurisdiction or other legal restraint preventing the consummation of the merger or any of the other transactions contemplated by the merger agreement be in effect. If any plaintiff were successful in this regard-obtaining an injunction prohibiting the Company or Cambridge defendants from completing the merger or any of the other transactions contemplated by the merger agreement, then such injunction may delay or prevent the effectiveness of the merger and could result in significant costs to the Company and / or Cambridge, including any cost associated with the indemnification of directors and officers of each company. We have

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received demand letters from purported shareholders generally alleging that the registration statement we initially filed
with the SEC on November 13, 2023 to register the shares of or our common stock that we will realize the expected --
expect operating efficiencies to issue upon the acquisition of Cambridge Bancorp, and the related joint proxy statement /
prospectus, dated January 16, 2024, for our special meeting of shareholders on February 28, 2024, omits material
information in violation of the federal securities laws. The shareholders have demanded disclosure of certain additional
information pertaining to certain financial projections for each of us and Cambridge, certain information with respect to
the analysis and opinion of our financial advisors, and other requested disclosures. We received four demand letters in
November 2023 prior to the date of the joint proxy statement / prospectus, and we received four other demand letters in
February 2024 after we distributed the joint proxy statement / prospectus. We believe that the allegations in the demand
letters are meritless and no additional disclosure was or is required in this joint proxy statement / prospectus. However,
in order to avoid nuisance, cost savings and distraction, and to preclude any efforts to delay the closing of the merger, the
Company and Cambridge voluntarily made additional disclosures in the definitive joint proxy statement / prospectus
dated January 16, 2024, including supplemental disclosure contained in our Current Report on Form 8- K dated
February 20, 2024. While the Company believes the allegations in the demand letters were without merit, the Company
or Cambridge may receive additional demand letters in connection with the merger, and shareholders could initiate
litigation in connection with these or other benefits demand letters, the Company and Cambridge may incur costs in
connection with the defense or settlement of any shareholder lawsuits filed in connection with the merger. Such litigation
could have an adverse effect on the financial condition and results of operations of the Company and Cambridge and
<mark>could prevent or delay the completion of the merger. To the extent</mark> that we acquire were anticipated from the other Century
Merger companies, including Cambridge and its subsidiary Cambridge Trust Company, our business may be negatively
impacted by certain risks inherent with such acquisitions, including assumption of or potential exposure to significant
liabilities of the acquired business, some of which may be unknown or contingent at the time of acquisition, including,
without limitation, liabilities for regulatory and compliance issues. We may be unsuccessful identifying and competing for
acquisitions. We continuously regularly look for acquisition opportunities of banks, and financial institutions and insurance
agencies that meet our criteria, some of which may be material to our business and financial performance and could involve
significant cash expenditures or result in a material increase in the number of shares of our common stock that are outstanding.
We face competition from other financial services institutions, some of which may have greater financial resources than us,
when considering acquisition opportunities. Accordingly, attractive opportunities may not be available to us, and there can be no
assurance that we will be successful in identifying, completing or integrating future acquisitions. We may not be able to acquire
other institutions on acceptable terms. The ability to grow may be limited if we are unable to successfully make acquisitions in
the future. We have To the extent that we acquired acquire and will continue to consider the acquisition of other financial
services companies, our business may be negatively impacted by certain risks inherent with such acquisitions. A
significant component of our business strategy is to grow through acquisitions of other financial institutions, including banks
and insurance agencies, or business lines as opportunities arise. Although we have been successful with this strategy in the past,
we may not be able to grow our business in the future through acquisitions for a number of reasons, including: • Competition
with other prospective buyers resulting in our inability to complete an acquisition or in our paying a substantial premium over
the fair value of the net assets of the acquired business; • Inability to obtain regulatory or shareholder approvals, delays in
obtaining regulatory approvals; or the imposition of costly or burdensome conditions to regulatory approvals; • Potential
difficulties and or unexpected expenses relating to the integration of the operations, technologies, products and the key
employees of the acquired business, resulting in the diversion of resources from the operation of our existing business; •
Acquisitions of new lines of business may present risks that are different in kind or degree compared to those that we are
accustomed to managing, requiring us to implement new or enhance existing procedures and controls and diverting resources
from the operation of our existing business; • Inability to maintain existing customers of the acquired business or to sell the
products and services of the acquired business to our existing customers; • Inability to retain key management of the acquired
business; • Assumption of or potential exposure to significant liabilities of the acquired business, some of which may be
unknown or contingent at the time of acquisition, including, without limitation, liabilities for regulatory and compliance issues;
· Exposure to potential asset quality issues of the acquired business; · Failure to mitigate deposit erosion or loan quality
deterioration at the acquired business; • Potential changes in banking or tax laws or regulations that may affect the acquired
business; • Inability to improve the revenues and profitability or realize the cost savings and synergies expected of the acquired
business; • Potential future impairment of the value of goodwill and intangible assets acquired; and • Identification of internal
control deficiencies of the acquired business. All of these and other potential risks may serve as a diversion of our management'
s attention from other business concerns, and any of these factors could have a material adverse effect on our business.
Acquisitions typically involve the payment of a premium over book and market values, and therefore, some dilution of our
tangible book value and net income per share may occur in connection with any future transaction. The consummation of a
merger will be contingent upon the satisfaction of a number of conditions, including regulatory approvals, that may be outside
of our control and that we and our merger partner may be unable to satisfy or obtain or which may delay the consummation of
such merger or result in the imposition of conditions that could reduce the anticipated benefits from the merger or cause the
parties to abandon the merger. The consummation of a merger is contingent upon the satisfaction of a number of conditions,
some of which are beyond our control and that of a merger partner, including, among others, the receipt of required regulatory
approvals and approval of shareholders. These conditions to the closing of a merger may not be fulfilled in a timely manner or at
all, and, accordingly, a prospective merger may be delayed substantially or may not be completed. In addition, the parties to the
merger agreement will likely have the contractual right to decide to terminate a merger agreement at any time, or in certain other
eircumstances, either mutually or individually. As a condition to granting required regulatory approvals, governmental entities
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may impose conditions, limitations or costs, require divestitures or place restrictions on our conduct after the closing of a
merger. Such conditions or changes and the process of obtaining regulatory approvals could, among other things, have the effect
of delaying completion of a merger or of imposing additional costs or limitations on us following a merger, any of which may
have an adverse effect on us following such merger. The degree of scrutiny that bank regulators give to bank mergers can
change from time to time. We are unable to predict whether any change bank regulators may adopt, will have a material adverse
effect on our ability to acquire or merge with banking companies in our market area. Our acquisitions of assets from insurance
agencies may not perform in accordance with our expectations. Eastern Insurance Group routinely acquires insurance agencies
in existing and adjacent markets. We identify potential acquisition targets based on records of their historical, and our
projections of their future, revenue performance. These transactions are often structured as asset purchases through which we
acquire certain assets and rights of the target, including the target's business relationships with its own customers, as well as the
target's sales producers, working to ensure both the target's customers and sales producers remain with Eastern Insurance
Group. Several factors could negatively affect the results of this type of acquisition, including, but not limited to: difficulties and
delays in integrating the customers or business, or onboarding the sales producers, of the target; our inability to sustain revenue
and carnings growth or to fully realize revenue or expense synergies or the other expected benefits of the acquisition; the
inability to implement integration plans and other consequences associated with acquisitions; the choice by customers of the
target or its sales producers not to keep their respective business relationships with Eastern; and effects of competition in the
financial services industry, including competitors' success in recruiting away the target's sales producers. We can provide no
assurances that the customers or sales producers of any particular acquisition target will join or remain at Eastern Insurance
Group. Risks Related to Our Business and Our Industry Generally Changes in interest rates have impacted and may continue to
impact our profitability. Net interest income historically has been, and we anticipate that it will remain, a significant component
of our total revenue. A high percentage of our assets and liabilities involve have been and will continue to be in the form of
interest- bearing or interest- related instruments. Thus, changes in interest rates have impacted and may continue to impact many
areas of our business, including net interest income, deposit costs, both the earnings and volume of interest- earning assets
and interest- bearing liabilities, as well as loan volume and delinquency. Interest rates are highly sensitive to many factors
that are beyond our control, including global, national, regional and local economic conditions, the effects of disease pandemics
such as COVID- 19, competitive pressures, and policies of various governmental and regulatory agencies and, in particular, the
FOMC. Changes in interest rates have influenced and could will continue to influence the interest we receive on loans and
securities and the amount of interest we pay on deposits and borrowings, our ability to originate loans and obtain deposits, and
the fair value of our financial assets and liabilities. If the interest rates on our interest-bearing liabilities increase at a faster pace
than the interest rates on our interest earning assets, our net interest income may decline and, with it, a decline in our earnings
may occur. Our net interest income and our earnings would be similarly affected if the interest rates on our interest earning
assets declined at a faster pace than the interest rates on our interest-bearing liabilities. The FOMC raised the target range for
the federal funds throughout rate seven times in 2022, and 2023, and additional rate increases may occur if inflation pressures
remain elevated or intensify. Aggressive increases Increases to the target range for the federal funds rate, combined with
ongoing geopolitical instability, could raise the risk of an economic recession and responsive measures, including a reduction of
the federal funds rate. Any such downturn, especially domestically and in the markets in which we operate, may adversely
affect our asset quality, deposit levels, loan demand and results of operations. Higher interest rates generally are associated with
a lower volume of loan originations and refinancings, while lower interest rates are usually associated with higher loan
originations and refinancings. Our ability to generate gains on sales of mortgage loans is significantly dependent on the level of
originations. Cash flows are affected by changes in market interest rates. Generally, in rising interest rate environments, loan
prepayment rates are likely to decline, and in falling interest rate environments, loan prepayment rates are likely to increase. A
significant amount of our commercial and industrial and commercial real estate, including multi- family residential real estate
loans, are adjustable- rate loans and an increase in the general level of interest rates may adversely affect the ability of
borrowers, especially those with adjustable rate loans, to pay their loan obligations. Changes in interest rates, prepayment speeds
and other factors may also cause the value of our loans held for sale to change. Although we have implemented risk
management strategies, such as hedging certain loans indexed to a market rate that are expected to reprice with the federal funds
rate by using interest rate swaps, as well as policies and procedures designed to manage the risks associated with changes in
market interest rates, changes in interest rates have had and may continue to have an adverse effect on our operating results and
financial condition. If our ongoing assumptions regarding borrower or depositor behavior or overall economic conditions are
significantly different than we anticipate, then our risk mitigation may be insufficient to protect against interest rate risk and our
operating results and financial condition would be adversely affected. If our allowance for loan losses is insufficient to cover
loan losses, our earnings and capital could decrease. At December 31, 2022 2023, our allowance for loan losses was $ 149.0
million, or 1. 07 % of total loans, compared to $ 142. 2 million, or 1. 05 % of total loans, compared to $ 97. 8 million, or 0. 80
% of total loans, at December 31, <del>2021-<mark>2022</del> .</mark> We make various assumptions and judgments about the collectability of our loan</del>
portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral
for many of our loans. <del>In <mark>If our assumptions in</mark> d</del>etermining the amount of <del>the a</del>llowance for loan losses <del>, we review our loans,</del>
loss and delinquency experience, and commercial and commercial real estate peer data and we evaluate other factors including,
among other things, current and expected future economic conditions. If our assumptions are incorrect, or if delinquencies or
non-performing loans increase, our allowance for loan losses may not be sufficient to cover losses inherent in our loan portfolio,
which would require additions to our allowance, which could materially decrease our net income. In addition, our federal and
state regulators, as an integral part of their examination process, periodically review our allowance for loan losses and may
require us to increase the allowance by recognizing additional provisions for loan losses charged to income, or to charge- off
loans, which, net of any recoveries, would decrease the allowance for loan losses. Any such additional provision for loan losses
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or net increase in charge- offs could have a material adverse effect on our financial condition and results of operations. The geographic concentration of our loan portfolio and lending activities makes us vulnerable to a downturn in the local economy. We primarily serve individuals, businesses and municipalities located in eastern and central Massachusetts, including the greater Boston metropolitan area, southern New Hampshire, including its coastal region, and northern Rhode Island. At December 31, 2022-2023, approximately \$ 9.1-6 billion, or 91.2 % of our total loans secured by real estate were secured by real estate located in this market area. Therefore, our success is largely dependent on the economic conditions, including employment levels, population growth, income levels, savings trends and government policies, in this market area. Weaker economic conditions caused by recessions, unemployment, inflation, a decline in real estate values or other factors beyond our control may adversely affect the ability of our borrowers to service their debt obligations and could result in higher loan and lease losses and lower net income for us. A Although there is not a single employer or industry in our market area on which a significant number of our eustomers are dependent, a substantial portion of our loan portfolio is composed of loans secured by real estate property located in the greater Boston metropolitan area. This makes us vulnerable to a downturn in the local economy and real estate markets. Decreases in local real estate values caused by economic conditions or other events could adversely affect the value of the property used as collateral for our loans, which could cause us to realize a loss in the event of a foreclosure. A worsening of business and economic conditions generally or specifically in the principal markets in which we conduct business could have adverse effects on our business, including the following: • A decrease in the demand for, or the availability of, loans and other products and services offered by us; • A decrease in the value of our loans held for sale or other assets secured by residential or commercial real estate; • An impairment of certain intangible assets, such as goodwill; • A decrease in interest income from variable rate loans due to declines in interest rates; and • An increase in the number of clients and counterparties who become delinquent, file for protection under bankruptcy laws or default on their loans or other obligations to us, which could result in a higher level of non-performing assets, net charge- offs, provisions for loan losses, and valuation adjustments on loans held for sale. Moreover, a significant decline in general economic conditions, caused by inflation, recession, acts of terrorism, an outbreak of hostilities or other international or domestic calamities, unemployment, public health crises or other factors beyond our control could further impact these local economic conditions and could further negatively affect the financial results of our banking operations. In addition, deflationary pressures, if present, while possibly lowering our operating costs, could have a significant negative effect on our borrowers, especially our business borrowers, and the values of underlying collateral securing loans, which could negatively affect our financial performance. In the event of severely adverse business and economic conditions generally or specifically in the principal markets in which we conduct business, there can be no assurance that the federal government and the Federal Reserve Board would intervene. If economic conditions worsen or volatility increases, our business, financial condition and results of operations could be materially adversely affected. For more information about our market area, please see the "Business" section of included in Part I, Item 1 in this Annual Report on Form 10-K titled" Business. Our "We are a community bank and our ability to manage reputational risk is critical to attracting and maintaining customers, investors and employees and to the success of our business, and the failure to do so may materially adversely affect our performance. As We are a bank with strong local and community bank and relationships, our reputation is a one of the most valuable components of our business. A key component of our business strategy is to rely on our reputation for customer service and knowledge of local markets to expand our presence by capturing new business opportunities from existing and prospective customers in our market area. We As a community bank, we strive to conduct our business in a manner that enhances our reputation. This is done, in part, by recruiting, hiring and retaining employees who share our core values of being an integral part of the communities we serve, delivering superior service to our customers and caring about our customers and associates. If our reputation is negatively affected by the actions of our employees, by our inability to conduct our operations in a manner that is appealing to current or prospective customers, or by events beyond our control, our business and operating results may be adversely affected. Threats to our reputation can come from many sources, including adverse sentiment about financial institutions generally, the perception of unethical practices, employee misconduct, failure to deliver minimum standards of service or quality, compliance deficiencies, cybersecurity breaches and questionable or fraudulent activities of our customers. We have policies and procedures in place to protect our reputation and promote ethical conduct, but these policies and procedures may not be fully effective. Negative publicity regarding our business, employees, or customers, with or without merit, may result in the loss of customers and employees, costly litigation and increased governmental regulation, all of which could adversely affect our operating results. We face continuing and growing security risks to our information data bases, including information we maintain relating to our customers. We are subject to certain operational risks, including data processing system failures and errors, inadequate or failed internal processes, customer or employee fraud and catastrophic failures resulting from terrorist acts or natural disasters. We In the ordinary course of business, we rely on electronic communications and information systems to conduct our business and to store sensitive data, including financial information regarding customers. Our electronic communications and information systems infrastructure, as well as the systems infrastructures of the vendors we use to meet our data processing and communication needs, are inherently vulnerable to unauthorized access, human error, computer viruses, denial- of- service attacks, malicious code, spam attacks, phishing, ransomware or other forms of social engineering and other events that could impact the security, reliability, confidentiality, integrity and availability of our systems or those of our vendors. Financial services institutions and companies engaged in data processing have reported breaches in the security of their websites or other systems, some of which have involved sophisticated and targeted attacks intended to obtain unauthorized access to confidential information, destroy data, disable or degrade service or sabotage systems, often through the introduction of computer viruses or malware, cyber- attacks and other means. Denial of service attacks have been launched against a number of large financial services institutions. Hacking and identity theft risks, in particular, could cause serious reputational harm. Cyber threats are rapidly evolving, and we may not be able to anticipate or prevent all such attacks. Although to date we have not experienced any material losses relating to cyber- attacks or other

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information security breaches, there can be no assurance that we will not suffer such losses in the future. No matter how well
designed or implemented our controls are, we will not be able to anticipate all security breaches of these types, and we may not
be able to implement effective preventive measures against such security breaches in a timely manner. A failure or
circumvention of our security systems could have a material adverse effect on our business operations and financial condition.
We regularly assess and test our security systems and disaster preparedness, including back- up systems, but the risks are
substantially escalating. We are not able to fully protect against these events given the rapid evolution of new vulnerabilities, the
complex and distributed nature of our systems, our interdependence on the systems of other companies and the increased
sophistication of potential attack vectors and methods against our systems. As a result, cybersecurity and the continued
enhancement of our controls and processes to protect our systems, data and networks from attacks, unauthorized access or
significant damage remain a priority. Accordingly, we may be required to expend additional resources to enhance our protective
measures or to investigate and remediate any information security vulnerabilities or exposures. Any breach of our system
security could result in disruption of our operations, unauthorized access to confidential customer information, significant
regulatory costs, such as enforcement actions and / or the imposition of civil money penalties, litigation exposure and other
possible damages, loss or liability. Such costs or losses could exceed the amount of available insurance coverage, if any, and
would adversely affect our earnings. Also, any failure to prevent a security breach or to quickly and effectively deal with such a
breach could cause reputational harm, negatively impact customer confidence, undermine our ability to attract and keep
customers, and possibly result in regulatory sanctions. We rely on third- party vendors, which could expose us to additional
cybersecurity risks. Third- party vendors provide key components of our business infrastructure, including certain data
processing and information services. Third parties may transmit confidential, propriety information on our behalf. Although we
require third- party providers to maintain certain levels of information security, such providers may remain vulnerable to
operational and technology vulnerabilities, including cyber- attacks, security breaches, unauthorized access, breaches, fraud,
phishing attacks, misuse, computer viruses, or other malicious attacks, which could result in unauthorized access, misuse, loss or
destruction of data, an interruption in service or other similar events that may impact our business. Although we may
contractually limit liability in connection with attacks against third- party providers, we remain exposed to the risk of loss
associated with such vendors. In addition, a number of our vendors are large national entities with dominant market presence in
their respective fields. Their services could prove difficult to replace in a timely manner if a failure or other service interruption
were to occur. We cannot predict the costs or time that would be required to find an alternative service provider. Failures of
certain vendors to provide contracted services could adversely affect our ability to deliver products and services to customers
and cause us to incur significant expenses. Industry competition may adversely affect our degree of success. Our profitability
depends on our ability to compete successfully. We operate in a highly competitive industry that could become even more
competitive as a result of legislative, regulatory and technological changes, as well as continued industry consolidation. This
consolidation may produce larger, better capitalized and more geographically diverse companies that are capable of offering a
wider array of financial products and services at more competitive prices. In our market areas, we face competition from other
commercial banks, savings and loan associations, tax- exempt credit unions, financial technology companies ("fintechs"),
internet banks, finance companies, mutual funds, insurance companies, brokerage and investment banking firms, mortgage
companies and other financial intermediaries that offer similar services. Some of our non-bank competitors are not subject to the
same extensive regulations we are and, therefore, may have greater flexibility or lower costs in competing for business. Our
ability to compete successfully depends on a number of additional factors, including attractive yields, reputation and stability,
customer convenience, quality of service, personal contacts, pricing and range of products, and ability to effectively
implement and market technology- driven products and services, among others. If we are unable to successfully compete
for new customers and to retain our current customers, our business, financial condition or results of operations may be
adversely affected, perhaps materially. In particular, if we experience an outflow of deposits as a result of our customers seeking
investments with higher yields or greater financial stability, we may be forced to rely more heavily on borrowings and other
sources of funding to operate our business and meet withdrawal demands, thereby adversely affecting our net interest margin
and financial performance. In addition, we may not be able to effectively implement new technology-driven products and
services or be successful in marketing these products and services to our customers. As a result, our ability to effectively
compete to retain or acquire new business may be impaired, and our business, financial condition or results of operations may be
adversely affected. Technology has lowered barriers to entry and made it possible for non-banks to offer products and services,
such as loans and payment services, that traditionally were banking products, and made it possible for technology companies to
compete with financial institutions in providing electronic, internet-based, and mobile phone-based financial solutions.
Competition with non-banks, including technology companies, to provide financial products and services is intensifying. In
particular, the activity of fintechs has grown significantly over recent years and is expected to continue to grow. Fintechs have
and may continue to offer bank or bank-like products. The federal and state bank regulatory agencies have demonstrated a
willingness to charter non-traditional bank charter applicants, such as fintechs, which increases competition in the industry. In
addition, other fintechs have partnered with existing banks to allow them to offer deposit products to their customers under
current and proposed interagency guidelines on third party relationships. Regulatory changes, such as revisions to the FDIC's
rules on brokered deposits intended to reflect recent technological changes and innovations, may also make it easier for fintechs
to partner with banks and offer deposit products. In addition to fintechs, the large technology companies have begun to make
efforts toward providing financial services directly to their customers and are expected to continue to explore new ways to do so.
Many of these companies, including our competitors, have fewer regulatory constraints, and some have lower cost structures, in
part due to lack of physical locations and regulatory compliance costs. Some of these companies also have greater resources to
invest in technological improvements than we currently have. In addition to external competition, the financial services industry,
including the banking sector, is continually undergoing rapid technological change with frequent introductions of new
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technology- driven products and services. In addition, new, unexpected technological changes could have a disruptive effect on the way banks offer products and services. We believe our success depends, to a great extent, on our ability to use technology to offer products and services that provide convenience to customers and to create additional efficiencies in our operations. However, we may not be able to, among other things, keep up with the rapid pace of technological changes, effectively implement new technology- driven products and services or be successful in marketing these products and services to our customers. As a result, our ability to compete effectively to attract or retain new business may be impaired, and our business, financial condition or results of operations may be adversely affected. We may not be able to successfully execute our strategic plan or achieve our performance targets. An important goal of our strategic plan is expanding our profitable loan and deposit market share through both organic growth and opportunistic strategic transactions. (For a more complete discussion of our strategic plan, please see the "Business" section of included in Part I, Item 1 in this Annual Report on Form 10- K titled " Business-. ") It is possible that one or more factors, including factors outside of our control, may hinder or prevent us from achieving our growth objectives. Our key assumptions include: • that we will be able to attract and retain the requisite number of skilled and qualified personnel required to increase our loan origination volume, especially in our commercial banking portfolios. The marketplace for skilled personnel is competitive, which means hiring, training and retaining skilled personnel is costly and challenging, and we may not be able to increase the number of our loan professionals sufficiently to successfully achieve our loan origination targets successfully; • that we will be able to fund asset growth by growing deposits with our overall cost of funds at a rate consistent with our expectations; • that we will be able to successfully identify and purchase highquality interest- earning assets that perform over time in accordance with our expectations; and • that there will be no material change in competitive dynamics, including as a result of our seeking to increase market share. If one or more of our assumptions prove incorrect, we may not be able to successfully execute our strategic plan, we may never achieve our indicative performance targets and any shortfall may be material. Our business strategy includes projected growth in our core businesses, and our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively. We Despite recent challenges within the banking sector, we expect to experience growth in the amount of our assets, the level of our deposits and the scale of our operations. Achieving our growth targets requires us to attract customers that currently bank at other financial institutions in our market, thereby increasing our share of the market. Our ability to successfully grow will depend on a variety of factors, including our customers' ability to meet their obligations to us, our ability to attract and retain experienced bankers and insurance agents, the continued availability of desirable business opportunities, the competitive responses from other financial institutions in our market areas and our ability to manage our growth. Growth opportunities may not be available, or we may not be able to manage our growth successfully. If we do not manage our growth effectively, our financial condition and operating results could be negatively affected. We could fail to attract, retain or motivate highly skilled and qualified personnel, including our senior management, other key employees or members of our Board, which could impair our ability to successfully execute our strategic plan and otherwise adversely affect our business. A cornerstone of our strategic plan involves retaining as well as hiring highly skilled and qualified personnel. Accordingly, our ability to implement our strategic plan and our future success depends on our ability to attract, retain and motivate highly skilled and qualified personnel, including our senior management and other key employees and directors. The disruption of the labor market caused by COVID-19 has created additional uncertainty with respect to our current and future workforce. The failure to attract or retain, including as a result of an untimely death or illness of key personnel, or ability to replace a sufficient number of appropriately skilled and key personnel, could place us at a significant competitive disadvantage and prevent us from successfully implementing our strategy, which could impair our ability to implement our strategic plan successfully, achieve our performance targets and otherwise have a material adverse effect on our business, financial condition and results of operations. Limitations on the manner in which regulated financial institutions, such as us, can compensate their officers and employees, including those contained in pending rule proposals implementing requirements of Section 956 of the Dodd-Frank Act, may make it more difficult for such institutions to compete for talent with financial institutions and other companies not subject to these or similar limitations. If we are unable to compete effectively, our business, financial condition and results of operations could be adversely affected, perhaps materially. The fair value of Eastern Bank's investments has declined and could decline further due to a variety of factors. Most of Eastern Bank's investment securities portfolio is designated as available- for- sale. Accordingly, unrealized gains and losses, net of tax, in the estimated fair value of the available- for- sale portfolio is recorded as other comprehensive income, a separate component of shareholders' equity. Due to the recent increases in interest rates in 2022 and 2023, the fair value of Eastern Bank's investment portfolio has declined, causing a corresponding decline in shareholders' equity . If, and additional increases in interest rates could lead rise further, the fair value of our investment portfolio may further decline and contribute to a further corresponding decline in shareholders' equity. Management believes that several factors will affect the fair values of the investment portfolio, including, but not limited to, changes in interest rates or expectations of changes, the degree of volatility in the securities markets, inflation rates or expectations of inflation and the slope of the interest rate yield curve. Adverse developments In addition, unrealized losses on investment securities may result from changes in the factors used to assess credit spreads and liquidity issues in the marketplace, along with changes in the credit profile of individual securities issuers. Under accounting principles generally accepted in the United States ("GAAP"), we are required to review our investment portfolio periodically for the presence of eredit-related impairment of our investment securities, taking into consideration current market conditions, the extent and nature of changes in fair value, issuer rating changes and trends, volatility of earnings, current analysts' evaluations, and our ability and intent to hold investments until a recovery in fair value, as well as other factors. Adverse developments with respect to one or more of the foregoing factors may require us to measure and recognize an allowance for credit losses in a future period, with the resulting provision for credit losses recognized as a charge to our earnings. Subsequent valuations, in light of management's evaluation of the factors prevailing at that time, may result in significant changes in the values of these securities in future

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periods. Any of these factors could require us to recognize an impairment in the value of our investment securities portfolio,
which could have an adverse effect on our results of operations in future periods. Our commercial Commercial loan loans and
lease portfolio, including those secured by commercial real estate but, are generally riskier than other types of loans and
constitute a significant portion of our loan portfolio. Our commercial loan portfolio, excluding including PPP-those
<mark>secured by commercial real estate</mark> , comprised $ 9. <del>7-9</del> billion, or 71. <del>8-3</del> % of our total loans at December 31, <del>2022-2023</del>
(excluding PPP loans). Commercial loans generally carry larger balances and involve a higher risk of nonpayment or late
payment than residential mortgage loans. Most of the commercial and industrial loans are secured by borrower business assets
such as accounts receivable, inventory, equipment and other fixed assets. Compared to real estate, these types of collateral are
more difficult to monitor, harder to value, may depreciate more rapidly and may not be as readily saleable if repossessed.
Repayment of commercial and industrial loans is largely dependent on the business and financial condition of borrowers.
Business cash flows are dependent on the demand for the products and services offered by the borrower's business. Such
demand may be reduced when economic conditions are weak or when the products and services offered are viewed as less
valuable than those offered by competitors. In addition, some of our commercial real estate loans are not fully amortizing and
contain large balloon payments upon maturity. These balloon payments may require the borrower to either sell or refinance the
underlying property in order to make the balloon payment, which may increase the risk of default or non-payment. In addition,
because of the risks associated with commercial loans, including the economic stress in our market due to the COVID-19
pandemic, the switch to hybrid and remote work, and rising interest rates, we may experience higher rates of default than
if the portfolio were more heavily weighted toward residential mortgage loans. Higher rates of default could have an adverse
effect on our financial condition and results of operations. Further, if we foreclose on commercial collateral, our holding period
for the collateral may be longer than for one- to four- family residential real estate loans because there are fewer potential
purchasers of the collateral, which can result in substantial holding costs. In addition, vacancies, deferred maintenance, repairs
and market stigma can result in prospective buyers expecting sale price concessions to offset their real or perceived economic
losses for the time it takes them to return the property to profitability. We are subject to environmental liability risk associated
with real estate lending activities. A significant portion of our loan portfolio is secured by real estate, and we could become
subject to environmental liabilities with respect to one or more of these properties. At December 31, <del>2022-<mark>2023</del>, $ 10. <del>0-5</del></del></mark>
billion, or 74-75. 0-5% of our total loans, comprised loans secured by real estate. If During the ordinary course of business, we
may foreclose on and take title to properties securing defaulted loans. In doing so, there is a we may be exposed to
<mark>environmental liability risk such as that hazardous or toxic substances could be found on these properties. If so, we may be </mark>
liable for remediation costs, as well as for personal injury and property damage, and civil fines and criminal penalties.
regardless of when the hazardous conditions or toxic substances first affected the property . Environmental laws, and we may
require be limited in our ability to us use or sell to incur substantial expenses to address unknown liabilities and may
materially reduce the affected property 's value or limit our or in ability to use or our sell the affected property. In addition,
future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase our exposure to
environmental liability, and we may not have adequate remedies against the prior owner or other responsible parties and could
find it difficult or impossible to sell the affected properties. Although management has implemented policies and procedures to
mitigate this risk, they may not be sufficient in all instances to detect all potential environmental hazards. The remediation costs
and any other financial liabilities associated with an environmental hazard could have a material adverse effect on our financial
condition and results of operations. Our business may be adversely affected by credit risks associated with residential property.
At December 31, <del>2022-</del>2023 , loans secured by one- to four- family residential real estate were $ 3-4 . 8-0 billion, or 28. 1-5 % of
total loans. Loans secured by one- to four- family residential real estate include residential real estate mortgages, home equity
loans and lines and investment real estate loans secured by one- to four-family residential properties. At December 31, 2022
2023, $\frac{164-185}{164-185} \tag{3.5} million of one- to four- family residential real estate loans were part of the commercial loan portfolio.
One- to four- family residential mortgage lending, whether owner occupied or non-owner occupied, is generally sensitive to
regional and local economic conditions that significantly impact the ability of borrowers to meet their loan payment obligations.
Declines in real estate values could cause some of our residential mortgages to be inadequately collateralized, which would
expose us to a greater risk of loss if we seek to recover on defaulted loans by selling the real estate collateral. Residential loans
with combined higher loan- to- value ratios are more sensitive to declining property values than those with lower combined
loan- to- value ratios and, therefore, may experience a higher incidence of default and severity of losses. In addition, if the
borrowers sell their homes, they may be unable to repay their loans in full from the sale proceeds. For those home equity loans
and lines of credit secured by a second mortgage, it is unlikely that we will may be successful unsuccessful in recovering all or
a portion of our loan proceeds in the event of default unless we are prepared to repay the first mortgage loan and such repayment
and the costs associated with a forcelosure are justified by the value of the property. For these reasons, we may experience
higher rates of delinquencies, default and losses on our home equity loans, which could have a material adverse effect on our
financial condition and results of operations. A portion of our loan portfolio consists of loan participations, which may have a
higher risk of loss than loans we originate because we are not the lead lender and we have limited control over credit
monitoring. We routinely purchase loan participations. Although we underwrite these loan participations consistent with our
general underwriting criteria, loan participations may have a higher risk of loss than loans we originate because we rely on the
lead lender to disclose relevant financial information on a timely basis. Moreover, our decision regarding the classification of a
loan participation and loan loss provisions associated with a loan participation is made in part based upon information provided
by the lead lender and or our regulators. A lead lender also may not monitor a participation loan in the same manner as we
would for loans that we originate. At December 31, 2022-2023, we held loan participation interests in commercial and
industrial, commercial real estate, commercial construction and business banking loans totaling $ 1.5-6 billion. Changes to and
replacement of LIBOR may adversely affect our business, financial condition, and results of operations. We have certain
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floating rate loans for which the interest rate is calculated based upon one of various indices commonly known as the London
Interbank Offered Rate applicable to loans denominated in U. S. dollars ("USD LIBOR"). We have entered into interest rate
swap arrangements with customers that are indexed to USD LIBOR. In 2017, the Financial Conduct Authority ("FCA"), a
regulator of financial services firms and financial markets in the United Kingdom, stated that it planned to phase out regulatory
oversight of USD LIBOR (and other LIBOR indices) by no longer compelling panel banks to submit estimated borrowing costs.
The FCA indicated that it would support the USD LIBOR indices generally only through 2021 and, with respect to certain USD
LIBOR indices, only through June 2023, to allow for an orderly transition to alternative reference rates. In June 2017, the
Alternative Reference Rates Committee (the "ARRC") convened by the Federal Reserve Board and Federal Reserve Bank of
New York designated the Secured Overnight Financing Rate ("SOFR"), with certain adjustments, as its recommended
alternative to USD LIBOR. Regulators, industry groups and the ARRC have published recommended fallback language for
USD LIBOR-linked financial instruments, identified recommended alternatives for USD LIBOR (e. g., SOFR, as adjusted) and
proposed implementation of the recommended alternatives in financial instruments indexed to USD LIBOR. It is possible that
differences between USD LIBOR and SOFR, as adjusted, or other alternatives may result in changes to the mark-to-market
value of each affected transaction. Payments under contracts linked to alternative indices may differ from those linked to USD
LIBOR, as the rates under alternative indices are calculated differently. The Company has established a working group to guide
the transition and is continuing to assess its LIBOR-related contracts and amend agreements where necessary to permit
application of an alternative index. The Company is also transitioning its future floating rate loan, interest rate swap
arrangement, and other applicable contracts to alternative reference rates. The implementation of a substitute index for the
ealculation of interest rates may result in our incurring significant expenses in effecting the transition, changes to loan balances,
and disputes or litigation with customers, which could have an adverse effect on our results of operations. In addition,
uncertainty as to the nature of such changes may adversely affect the market for or value of loans, derivatives, investment
securities and other financial obligations held by or due to Eastern Bank and could adversely impact our financial condition or
results of operations. Hedging against interest rate exposure may adversely affect our earnings. We employ techniques that
limit, or "hedge," the adverse effects of changing interest rates on our loan portfolios. We also engage in hedging strategies
with respect to arrangements where our customers swap floating interest rate obligations for fixed interest rate obligations, or
vice versa. Our hedging activity varies based on the level and volatility of interest rates and other changing market conditions.
These techniques may include <del>purchasing or selling futures contracts</del>, but are not limited to purchasing put and call options on
securities or securities underlying futures contracts, interest rate swaps, collars and floors or entering into other mortgage-
backed derivatives. There are, however, no perfect hedging strategies, and interest rate hedging may fail to protect us from loss.
Moreover, hedging activities could result in losses if the event against which we hedge does not occur. Additionally, interest
rate hedging could fail to protect us or adversely affect us because, among other things: • available interest rate hedging may not
correspond directly with the interest rate risk for which protection is sought , including, for example, an interest rated based
upon adjusted SOFR, as discussed above; • the duration of the hedge may not match the duration of the related liability; • the
party owing money in the hedging transaction may default on its obligation to pay; • the credit quality of the party owing money
on the hedge may be downgraded to such an extent that it impairs our ability to sell or assign our side of the hedging transaction;
• the value of derivatives used for hedging may be adjusted from time to time in accordance with accounting rules to reflect
changes in fair value; and / or • downward adjustments, or "mark-to-market" losses, would reduce our shareholders' equity.
New lines of business or new products and services may subject us to additional risks. From time to time, we may implement
new lines of business or offer new products and services within existing lines of business. In addition, we will continue to make
investments in research, development, and marketing for new products and services. There are substantial risks and uncertainties
associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing
new lines of business and / or new products and services we may invest significant time and resources. Initial timetables for the
development and introduction of new lines of business and or new products or services may not be achieved; and price and
profitability targets may not prove feasible; and . Furthermore, if customers do not perceive our new offerings as providing
significant value, they may fail to accept our new products and services. External factors, such as compliance with regulations,
competitive alternatives and shifting market preferences, may also impact the successful implementation of a new line of
business or a new product or service. Furthermore, the burden on management and our information technology of introducing
any new line of business and / or new product or service could have a significant impact on the effectiveness of our system of
internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or
new products or services could have a material adverse effect on our business, financial condition and results of operations. We
may be required to write down goodwill and other acquisition-related identifiable intangible assets. When we acquire a
business, a portion of the purchase price of the acquisition may be allocated to goodwill and other identifiable intangible assets.
The excess of the purchase price over the fair value of the net identifiable tangible and intangible assets acquired determines the
amount of the purchase price that is allocated to goodwill acquired. As of December 31, 2022-2023, goodwill and other
identifiable intangible assets were $ 661-566. 1-2 million. Under current accounting guidance, if we determine that goodwill or
intangible assets are impaired, we would be required to write down the value of these assets. We conduct an annual review to
determine whether goodwill and other identifiable intangible assets are impaired. We conduct a quarterly review for indicators
of impairment of goodwill and other identifiable intangible assets. Our management recently completed these reviews and
concluded that no impairment charge was necessary for the year ended December 31, 2022-2023. We cannot provide assurance
whether we will be required to take an impairment charge in the future. Any impairment charge would have a negative effect on
our shareholders' equity and financial results and may cause a decline in our stock price. We are subject to stringent capital
requirements and may need to raise additional capital in the future, but and that capital may not be available when or it its is
needed, or the cost of that may be high. We are subject to capital may adequacy guidelines and other regulatory
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requirements specifying minimum amounts and types of capital which we must maintain. If we fail to meet these capital
guidelines and other regulatory requirements, then our financial condition would be <del>very high materially and adversely</del>
affected. Our From time to time, our regulators require us implement changes to these regulatory maintain adequate levels
of capital adequacy guidelines. We to support our operations, which may result in our need to raise additional capital to meet
these heightened capital requirements or to otherwise support continued growth. Any changes to regulatory capital
requirements could adversely affect our ability to pay dividends or could require us to reduce business levels or to raise
capital. Our ability to raise additional capital <del>, if needed,</del> will depend , for example, on conditions in the capital markets at that
time, which are outside our control, and on our financial condition and performance. If Accordingly, we are may not be able
unable to raise additional capital if needed on terms that are acceptable to us, or at all. If we cannot raise additional capital
when needed, our operations or could be materially impaired, and our financial condition and liquidity could be materially and
adversely affected. In addition, if we are unable to raise additional capital when required by the Massachusetts Commissioner
of Banks, FDIC and for the Federal Reserve Board, we may be subject to adverse regulatory action. If Additionally, if we raise
capital through the issuance of additional of common stock or other securities, it would could dilute adversely impact the
ownership interests or create rights senior to those of existing shareholders or and may dilute the per share value of our
common stock. We face significant legal risks New investors may also have rights, preferences both from regulatory
investigations and privileges senior to our current shareholders proceedings and from private actions brought against us.
From time to time, we are named as a defendant or are otherwise involved in various legal proceedings, including class actions
and other litigation or disputes with third parties. There is no assurance that litigation with private parties will not increase in the
future. Actions against us may result in judgments, settlements, fines, penalties or other results adverse to us, which could
materially adversely affect our business, financial condition or results of operations, or cause serious reputational harm to us. As
a participant in the financial services industry, it is likely that we could continue to experience a high level of litigation related to
our businesses and operations. There could be substantial cost and management diversion in such litigation and proceedings, and
any adverse determination could have a materially adverse effect on our business, brand or image, or our financial condition and
results of our operations. Our businesses and operations are also subject to increasing regulatory oversight and scrutiny, which
may lead to additional regulatory investigations or enforcement actions. These and other initiatives from federal and state
officials may subject us to further judgments, settlements, fines or penalties, or cause us to be required to restructure our
operations and activities, all of which could lead to reputational issues, or higher operational costs, thereby reducing our
revenue. Please see the sections of titled "Business — Supervision and Regulation" in Part I, Item 1, and "Legal
Proceedings "in Part I, Item 3 in this Annual Report on Form 10- K titled "Business — Supervision and Regulation," and "
Legal Proceedings "for more information. Our insurance coverage may be inadequate or expensive. We are subject to claims in
the ordinary course of business. It is not always possible to prevent or detect activities giving rise to claims, and the precautions
we take may not be effective in all cases. We maintain an insurance coverage program that provides limited coverage for some,
but not all, potential risks and liabilities associated with our business. We may not obtain insurance if we believe the cost of
available insurance is excessive relative to the risks presented. As a result of market conditions, premiums and deductibles for
certain insurance policies can increase substantially, and in some instances, certain insurance may become unavailable or
available only for reduced amounts of coverage. As a result, we may not be able to renew our existing insurance policies or
procure other desirable insurance on commercially reasonable terms, if at all. In addition, certain risks generally are not fully
insurable. Even where insurance coverage applies, insurers may contest their obligations to make payments. Our financial
condition, results of operations and cash flows could be materially and adversely affected by losses and liabilities from
uninsured or under-insured events, as well as by delays in the payment of insurance proceeds, or the failure by insurers to make
payments. The loss of deposits or a change in deposit mix could increase our cost of funding and our funding sources may prove
insufficient to replace deposits at maturity and support our future growth. Our funding costs have increased materially beginning
in 2022 and may continue to increase if our deposits decline and we are forced to replace them with more expensive sources of
funding, if clients shift their deposits into higher cost products, or if we need to raise interest rates to avoid losing deposits.
Increases to the federal funds rate, and competitor and customer responses to those increases, have caused and we anticipate will
continue to cause competitive pressures to increase our provide elevated deposit interest rates. The reduction in our overall level
of deposits has increased and would could continue to increase the extent to which we rely on other, more expensive sources
for funding . As a part of our liquidity management , <del>including we use a number of funding sources in addition to core</del>
deposit growth and repayments and maturities of loans and investments. These additional sources consist primarily of
Federal Home Loan Bank advances and brokered deposits, which would reduce our operating results. In order for Eastern Bank
to maintain sufficient cash flow, we must maintain sufficient funds to respond to the needs of depositors and borrowers. As a
part of our liquidity management, we use a number of funding sources in addition to core deposit growth and repayments and
maturities of loans and investments. These additional sources consist primarily of Federal Home Loan Bank advances, proceeds
from the sale of loans or investments, reciprocal deposits <del>federal funds purchased</del> and brokered deposits. As we continue to
grow, or as competitive pressures increase with regard to core funding sources, we could are likely to become more dependent
on these additional sources. Adverse operating results or changes in industry conditions could lead to difficulty or an inability in
accessing these additional funding sources . Our constraining our financial flexibility will be severely constrained if we are
unable to maintain our access to funding or if adequate financing is not available to accommodate future growth at acceptable
interest rates. If we are required to rely more heavily on more expensive funding sources to support future growth, our revenues
may not increase proportionately to cover our costs. In this case, our operating margins and results of operations would be
adversely affected. Various factors beyond our control, including interest rate increases and competition from banks and other
financial institutions, adversely affect our liquidity. Liquidity describes our ability to meet financial needs that arise in the
normal course of our business, including deposit withdrawals and anticipated loan fundings, as well as current and planned
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expenditures. Our primary sources of liquidity are deposits, principal and interest payments on loans and securities, and
proceeds from calls, maturities and sales of securities. The significant increases in market interest rates beginning in 2022 have
initially contributed and may continue to contribute to a decline in our core deposits as customers seek higher interest rates from
sources such as non- bank money market funds and bank competitors. We have undertaken and may continue to undertake
measures to mitigate market- wide competitive deposit pressures or interest rate uncertainty or to otherwise manage our liquidity
position. These have included and may continue to include accessing alternative funding sources, such as FHLBB advances and
brokered certificates of deposit, as noted above. Our investment portfolio also provides a potential source of liquidity that we
have from time to time elected to and may continue to access. Due to the increase in interest rates, the fair value of our available
for sale investment portfolio has declined in value since our initial purchase, resulting in a net unrealized loss position. If we We
have in the past elected to sell such and may in the future elect to sell additional investment securities. In that event, we
would recognize a loss and take a charge to our operating results in the quarter in which a decision to sell such securities is made
. Additionally, a majority of our available for sale investment securities would generate a capital loss or gain upon their sale.
Capital losses are only deductible to the extent we are able to record capital gains during the applicable tax earryback and
earryforward periods for federal tax purposes, and capital losses may not be carried back or carried forward for Massachusetts
state tax purposes. If we are unable to offset capital losses from the sale of securities, if any, with capital gains, the tax benefit
associated with such sale would be less than the amount reflected as a deferred tax asset in our financial statements.
Deterioration in the performance or financial position of the Federal Home Loan Bank of Boston might restrict the Federal
Home Loan Bank of Boston's ability to meet the funding needs of its members, cause a suspension of its dividend and cause its
stock to be determined to be impaired. Significant components of Eastern Bank's liquidity needs are met through its access to
funding pursuant to its membership in the Federal Home Loan Bank of Boston. The Federal Home Loan Bank of Boston is a
cooperative that provides services to its member banking institutions . The primary reason for joining the Federal Home Loan
Bank of Boston is to obtain funding. The purchase of stock in the Federal Home Loan Bank of Boston is a requirement for a
member to gain access to funding. Any deterioration in the Federal Home Loan Bank of Boston's performance or financial
condition may affect our ability to access funding and / or require us to deem the required investment in Federal Home Loan
Bank of Boston stock to be impaired. If we are not able to access funding through the Federal Home Loan Bank of Boston, we
may not be able to meet our liquidity needs, or we may need to rely more heavily on more expensive funding sources, either of
which could have an adverse effect on our results of operations or financial condition. Similarly, if we deem all or part of our
investment in Federal Home Loan Bank of Boston stock impaired, such action could have a material adverse effect on our
results of operations or financial condition. We may not be able to successfully implement future information technology system
enhancements, or such implementations could be delayed materially, which could adversely affect our business operations and
profitability. We invest significant resources in information technology system enhancements in order to provide functionality
and security at an appropriate level. We may not be able to successfully implement and integrate future system enhancements, or
such implementations could be delayed materially, which could adversely impact the ability to provide timely and accurate
financial information in compliance with legal and regulatory requirements, which in turn could result in sanctions from
regulatory authorities. Such sanctions could include fines and suspension of trading in our stock, among others. In addition,
future system enhancements could have higher than expected costs and / or result in operating inefficiencies, which could
increase the costs associated with the implementation as well as ongoing operations. Failure to properly utilize system
enhancements that are implemented in the future could result in impairment charges that adversely impact our financial
condition and results of operations and could result in significant costs to remediate or replace the defective components. In
addition, we may incur significant training, licensing, maintenance, consulting and amortization expenses during and after
systems implementations, and any such costs may continue for an extended period of time. We rely on other companies to
provide key components of our business infrastructure. Third-party vendors provide key components of our business
infrastructure such as internet connections, network access and core application processing. While we believe we have selected
these third- party vendors carefully, we do not control their actions. We cannot assure that our third- party service providers will
be able to continue to provide their services in an efficient, cost - effective manner, if at all, or that they will be able to
adequately expand their services to meet our needs. Any problems caused by these third- parties, including an interruption in
service, or as a result of their not providing us their services for any reason or their performing their services poorly, and our
inability to make alternative arrangements in a timely manner, could cause a disruption to our business and could adversely
affect our ability to deliver products and services to our customers or otherwise conduct our business efficiently and effectively.
Replacing these third- party vendors could also entail significant and unpredictable delay and expense <del>. We cannot predict the</del>
costs or time that would be required to find an alternative vendor. Operational risks are inherent in our businesses. Our
enterprise risk management framework seeks to achieve an appropriate balance between risk and return, which is critical to
optimizing shareholder value. We have established processes and procedures intended to identify, measure, monitor, report and
analyze the types of risk to which we are subject, including credit, liquidity, operational, regulatory compliance and reputational.
However, as with any risk management framework, there are inherent limitations to our risk management strategies as there may
exist, or develop in the future, risks that we have not appropriately anticipated or identified. If our risk management framework
proves ineffective, we could suffer unexpected losses and our business and results of operations could be materially adversely
affected. In addition to the necessity of maintaining our enterprise risk management framework, our operations depend on our
ability to process a very large number of transactions efficiently and accurately while complying with applicable laws and
regulations. Operational risk and losses can result from factors such as internal and external fraud; errors by employees or third
parties; failure to document transactions properly or to obtain proper authorization; failure to comply with applicable regulatory
requirements and conduct of business rules; equipment failures, including those caused by natural disasters or by electrical,
telecommunications or other essential utility outages; business continuity and data security system failures, including those
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caused by computer viruses, cyber- attacks or unforeseen problems encountered while implementing major new computer systems or upgrades to existing systems; or the inadequacy or failure of systems and controls, including those of our suppliers or counterparties. Although we have implemented risk controls and loss mitigation actions, and substantial resources are devoted to developing efficient procedures, identifying and rectifying weaknesses in existing procedures and training staff, it is not possible to be certain that such actions have been or will be effective in controlling each of the operational risks we face. Any weakness in these systems or controls, or any violation or alleged violation of such laws or regulations, could result in increased regulatory supervision, enforcement actions and other disciplinary action, and have an adverse impact on our business, results of operations, reputation and ability to obtain future regulatory approvals, including those necessary to complete mergers or other acquisitions. Changes in management's estimates and assumptions may have a material impact on our Consolidated Financial Statements and our financial condition or operating results. In preparing our Consolidated Financial Statements included in this Annual Report on Form 10- K, and those that will be included in periodic reports that we will file in the future under the Securities Exchange Act of 1934, our management is required to make estimates and assumptions as of a specified date. These estimates and assumptions are based on management's best estimates and experience as of that date and are subject to substantial risk and uncertainty. Materially different results may occur as circumstances change and additional information becomes known. Areas requiring significant estimates and assumptions by management include our valuation of goodwill and **core deposit intangible in connection with our periodic impairment assessment of such balances,** valuation of our retirement plans and pension benefits, our determination of our income tax provision, our evaluation of the adequacy of our allowance for loan losses, and our evaluation of our securities portfolio. Please see the section of this Annual Report on Form 10- K titled "Management's Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies and Estimates" with Item 7 for more information and Note 2, "Summary of Significant Accounting Policies" within the Notes to the Consolidated Financial Statements included in Item 8 in this Annual Report on Form 10- K. Our internal controls, procedures and policies may fail or be circumvented, which could impact our results of operations and financial condition. Management regularly reviews and updates our internal controls and corporate governance policies and procedures. Any system of controls, however well- designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. A Our shift to a remote working model due to the COVID-19 pandemic has required us to modify some of these controls, which are approved in advance by management and reviewed by the financial reporting internal controls manager and through internal audits. Similar to our other systems of controls, these modifications can provide only reasonable assurances that the objectives of the system are being met. Any failure or circumvention of the controls and procedures or failure to comply with related regulations related to controls and procedures could result in regulatory investigations or penalties, reduce investor confidence, or otherwise have a material adverse effect on our business, results of operations and financial condition .In particular, Section 404 (b) of the Sarbanes-Oxley Act imposes numerous requirements, including an annual assessment of the effectiveness of our internal controls over financial reporting,a report on these controls, and a formal attestation from our outside independent registered public accounting firm . This process involves considerable time and attention, strains our internal resources, and increases our operating eosts. We have experienced and may continue to experience higher than anticipated operating expenses and outside auditor fees during the implementation of these changes and thereafter. If our independent registered public accounting firm is unable to express an opinion as to the effectiveness of our internal control over financial reporting, investors may lose confidence in the accuracy and completeness of our financial reports and the market price of our common stock could be negatively affected, and we could become subject to investigations by Nasdaq, the SEC or other regulatory authorities, which could require additional financial and **management resources**. We maintain a significant investment in projects that generate tax credits, which we may not be able to fully utilize, or, if utilized, may be subject to recapture or restructuring. As part of Eastern Bank's community reinvestment initiatives, we invest in qualified affordable housing projects and other tax credit investment projects. Eastern Bank receives low- income housing tax credits, investment tax credits, rehabilitation tax credits and other tax credits as a result of its investments in these limited partnership investments. At December 31, 2022 2023, we maintained investments of approximately \$\frac{131}{223} \cdot \frac{3}{4} \text{ million in entities for which we receive allocations of tax credits, excluding investments of approximately \$ 3.9 million in qualified zone academy bond investments, which we utilize to offset our income tax liability. We recorded the benefit of \$ 7-9. 3-4 million in credits for the year ended December 31, 2022-2023. We intend to utilize all tax credits, as of December 31, 2022-2023, to offset income tax liability. Substantially all of these tax credits are related to development projects that are subject to ongoing compliance requirements over certain periods of time to fully realize their value. If these projects are not operated in full compliance with the required terms, the tax credits could be subject to recapture or restructuring. Further, we may not be able to utilize any future tax credits. If we are unable to utilize our tax credits or, if our tax credits are subject to recapture or restructuring, it could have a material adverse effect on our business, financial condition and results of operations. We depend on the accuracy and completeness of information about clients and counterparties. In deciding whether to extend credit or enter into other transactions with customers and counterparties, we rely on information furnished by or on behalf of customers and counterparties, including financial statements and other financial information. We also may rely on representations of customers and counterparties as to the accuracy and completeness of that information and, with respect to financial statements, on reports of independent auditors. If any of such information is incorrect, then the creditworthiness of our customers and counterparties may be misrepresented, which would increase our credit risk and expose us to possible write- downs and losses. We may not be able to successfully manage our intellectual property and may be subject to infringement claims. We rely on a combination of owned and licensed trademarks, service marks, trade names, logos and other intellectual property rights. Third parties may challenge, invalidate, infringe or misappropriate our intellectual property, or such intellectual property may not be sufficient to provide us with competitive advantages, which could result in costly redesign efforts, discontinuance of certain services or other competitive harm. In addition, certain aspects of our business and our services

rely on technologies licensed by third parties, and we may not be able to obtain or continue to obtain licenses and technologies from these third parties on reasonable terms or at all. The loss or diminution of our intellectual property protection or the inability to obtain third- party intellectual property could harm our business and ability to compete. We may also be subject to costly litigation in the event our services infringe upon or otherwise violate a third party's proprietary rights. Third parties may have, or may eventually be granted, intellectual property rights, including trademarks, that could be infringed by our services or other aspects of our business. Third parties have made, and may make, claims of infringement against us with respect to our services or business. Any claim from third parties may result in a limitation on our ability to use the intellectual property subject to these claims. Even if we believe that intellectual property related claims are without merit, defending against such claims is time consuming and expensive and could result in the diversion of the time and attention of our management and employees. Claims of intellectual property infringement also might require us to redesign affected services, enter into costly settlement or license agreements, pay costly damage awards, or face a temporary or permanent injunction prohibiting us from marketing or selling certain of our services. Any intellectual property related dispute or litigation could have a material adverse effect on our business, financial condition and results of operations. Our business may be adversely affected by conditions in the financial markets and by economic conditions generally. Weakness in the U. S. economy may adversely affect, our business. A deterioration of business and economic conditions has adversely affected, and could in the future adversely affect the credit quality of our loans, results of operations and financial condition. Increases in loan delinquencies and default rates could adversely impact our loan charge- offs and provision for loan and lease losses. Deterioration or defaults made by issuers of the underlying collateral of our investment securities may cause additional credit- related other- than- temporary impairment charges to our income statement. Our ability to borrow from other financial institutions or to access the debt or equity capital markets on favorable terms or at all could be adversely affected by disruptions in the capital markets or other events, including actions by rating agencies and deteriorating investor expectations. In addition to these specific effects, widespread adverse economic conditions that could affect us include: • Reduced consumer spending; • Increased unemployment; • Lower wage income levels; • Declines in the market value of residential and commercial real estate; • Inflation or deflation; • Fluctuations in the value of the U. S. dollar; • Volatility in short- term and long- term interest rates (for For more information regarding the potential effect of fluctuating interest rates, see "Changes in interest rates may have an adverse effect on our profitability."); and • Higher bankruptcy filings . Climate change, natural disasters, public health crises, geopolitical developments, acts of terrorism and other external events could harm our business. Natural disasters can disrupt our operations, result in damage to our properties, reduce or destroy the value of the collateral for our loans and negatively affect the economies in which we operate, which could have a material adverse effect on our results of operations and financial condition. A significant natural disaster, such as a hurricane, carthquake, fire or flood, could have a material adverse impact on our local market area and ability to conduct business, and our insurance coverage may be insufficient to compensate for losses that may occur. Public health crises, such as pandemics and epidemics, such as the global outbreak of COVID-19, domestic or geopolitical crises, such as terrorism, military conflict, the ongoing war between Russia and Ukraine, other wars or the perception that hostilities may be imminent, political instability or civil unrest, or other conflict, human error or other events outside of our control, could cause disruptions to our business or the United States economy as a whole, and our business and operating results could suffer. The occurrence of any such event could have a material adverse effect on our business, operations and financial condition. Climate change may worsen the severity and impact of future hurricanes, earthquakes, fires, floods and other extreme weather-related events that could cause disruption to our business and operations. Chronic results of climate change such as shifting weather patterns could also cause disruption to our business and operations. Changes in accounting standards can be difficult to predict and can materially impact how we record and report our financial condition and results of operations. Our accounting policies and methods are fundamental to how we record and report our financial condition and results of operations. From time to time, the Financial Accounting Standards Board changes the financial accounting and reporting principles that govern the preparation of our financial statements. These changes can be hard to anticipate and implement and can materially impact how we record and report our financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, resulting in our restating prior period financial statements. Additionally, significant changes to accounting standards may require costly technology changes, additional training and personnel, and other expense that will negatively impact our operating results. The financial weakness of other financial institutions could adversely affect us. Our ability to engage in routine funding transactions could be adversely affected by the actions and commercial financial weakness of other financial institutions. Financial services institutions are interconnected as a result of trading, clearing, counterparty and other relationships. We have exposure to many different counterparties, and we routinely execute transactions with counterparties in the financial industry, including brokers and dealers, other commercial banks, investment banks, mutual and hedge funds, and other financial institutions. As a result, defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, could lead to market- wide liquidity problems and losses or defaults by us or by other institutions and organizations. We may be Many of these transactions expose exposed us to credit risk in the event of default of our counterparty or client. In addition, our credit risk may be exacerbated when the collateral held by us cannot be liquidated or is liquidated at prices not sufficient to recover the full amount of our the financial instrument exposure due to us. There is no assurance that any such losses would not materially and adversely affect our results of operations. Market changes may adversely affect demand for our services and impact results of operations. Channels for servicing our customers are evolving rapidly, with less reliance on traditional branch facilities, more use of online and mobile banking, and increased demand for universal bankers and other relationship managers who can service multiples product lines. We compete with larger providers who are rapidly evolving their service channels and escalating the costs of evolving the service process. We have a process for evaluating the profitability of our branch system and other office and operational facilities. The identification of unprofitable operations and facilities can lead to restructuring charges and introduce the risk of disruptions to revenues and

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customer relationships. Changes in the equity markets could materially affect the level of assets under management and the
demand for fee- based services. Economic downturns could affect the volume of revenue from and demand for fee- based
services. Revenue from Eastern Bank's wealth management division depends in large part on the level of assets under
management and administration. Market volatility and the potential of such volatility to lead customers to liquidate investments,
as well as lower asset values, could reduce the level of assets under management and administration and thereby decrease our
investment management revenue. Climate change, natural disasters, public health crises, geopolitical developments, acts of
terrorism and other external events could harm our business. Natural disasters can disrupt our operations, result in
damage to our properties, reduce or destroy the value of the collateral for our loans and negatively affect the economies
in which we operate, which could have a material adverse effect on our results of operations and financial Conditions
condition in the. A significant natural disaster, such as a hurricane, earthquake, fire or flood, could have a material
adverse impact on our local market area and ability to conduct business, and our insurance market coverage may be
insufficient to compensate for losses that may occur. Public health crises, such as pandemics and epidemics, domestic or
geopolitical crises, such as terrorism, military conflict, wars or the perception that hostilities may be imminent, political
instability or civil unrest, or other conflict, human error or other events outside of our control, could adversely affect
cause disruptions to our business our- or carnings. Revenue from insurance fees the United States economy as a whole, and
commissions our business and operating results could be suffer. The occurrence of any such event could have a material
adversely -- adverse effect on affected by fluctuating premiums in the insurance markets or our business, operations and
financial condition. Climate change may worsen the severity and impact of future hurricanes, earthquakes, fires, floods
and other extreme weather-factors beyond our control. Other factors that affect insurance revenue are the profitability and
growth of our clients, the renewal rate of the current insurance policies, continued development of new product and services as
well as access to new markets. Our insurance revenues and profitability may also be adversely affected by new laws and
regulatory developments impacting the healthcare and insurance markets. Some of our competitors may not be affected by such
new laws and regulatory developments and would therefore not bear-related events compliance costs, resulting in cost savings
that could cause disruption to our provide them with a competitive advantage over us. Eastern Insurance Group's-business
model and operations. Chronic results of climate change such as shifting weather patterns could also cause disruption
become outdated as insurance carriers offer products directly to our consumers. Technological advances in the insurance market
have increased the number of insurance carriers that work directly with consumers to generate insurance policies. Since Eastern
Insurance Group acts solely as an insurance agent and does not originate insurance policies, this shift in business model could
result in decreased revenue and could eventually result in the cradication of the insurance agent model altogether. As such, an
and operations increase in the number or popularity of direct- to- consumer insurance products could result in decreased
profitability for Eastern Insurance Group. Our return on equity may be relatively low for the foreseeable future compared to our
publicly traded peer companies. This could negatively affect the trading price of our shares of common stock. Net income
divided by average shareholders' equity, known as "return on equity," is a ratio many investors use to compare the
performance of financial institutions. Our return on equity may be relatively low compared to our publicly traded peers until we
are able to leverage the additional capital we raised in our 2020 IPO. Our return on equity will also be negatively affected by
added expenses associated with our employee stock ownership plan and the stock-based benefit plans adopted in 2021. Until
we can increase our net interest income and non- interest income and leverage the capital raised in the offering, we expect our
return on equity to be relatively low for the foreseeable future compared to our publicly traded peer companies. A relatively low
return on equity may negatively affect the market price of our shares of common stock. Rising sea levels projected for the
coastal regions of Massachusetts and New Hampshire could adversely affect our business. We believe that progressively rising
sea levels will be an area of risk over time for the coastal regions of Massachusetts and New Hampshire in our market, both as
the frequency and severity of extreme weather events increase and as currently inhabited property and land parcels are exposed
to episodic flooding and routinely higher tides. As a city, Boston was ranked the world's eighth most vulnerable to floods
among 136 coastal cities by a 2013 study produced by the Organization for Economic Cooperation and Development.
According to a 2016 report sponsored in part by the City of Boston, sea levels in Boston, which rose approximately nine inches
relative to land during the twentieth century, may rise another eight inches by 2030, and by 2050, the sea level in Boston may be
as much as 1.5 feet higher than it was in 2000. The increase in the relative sea level in Boston, as a coastal city, and other
coastal regions of Massachusetts and New Hampshire in our market is expected to result in higher coastal surges during storm
events and, when considered with projected increases in precipitation intensities, an increase in stormwater flooding. These
effects in Boston and similar conditions elsewhere in our market area may adversely affect the value of commercial and
residential properties that secure some of our loans and may adversely affect economic develop in portions of our market area.
Societal responses to climate change could adversely affect our business and performance, including indirectly through impacts
on our customers. Concerns over the long- term impacts of climate change have led and will continue to lead to governmental
efforts around the world to mitigate those impacts -, and Consumers consumers and businesses also may change their behavior
on their own as a result of these concerns. Eastern Bank and its customers will need to respond to new laws and regulations as
well as consumer and business preferences resulting from climate change concerns, which could involve. We and our
eustomers may face cost increases, asset value reductions, operating process changes, and the like . The impact on our
eustomers will likely vary depending on their specific attributes, including reliance on or role in carbon intensive activities.
Among the impacts to Eastern Bank could be a drop in demand for our products and services, particularly in certain sectors. In
addition, we could face reductions in creditworthiness on the part of some customers or in the value of assets securing loans.
Our efforts to take these risks into account in making lending and other decisions, including by increasing our business with
climate- friendly companies, may not be effective in protecting us from the negative impact of new laws and regulations or
changes in consumer or business behavior. We are subject to environmental, social and governance risks that could adversely
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affect our reputation and the trading price of our common stock. We are subject to a variety of environmental, social and
governance risks (that arise out of the set of concerns that together comprise what have become commonly known as "ESG
matters -"). Risks arising from ESG matters may adversely affect, among other things, our reputation and the trading price of
our common stock. As a financial institution with a diverse base of customers, vendors and suppliers, we may face potential
negative publicity based on the identity of those we choose to do business with and the public's (or certain segments of the
public's) view of those customers, vendors and suppliers. This negative publicity may be driven by adverse news coverage in
traditional media and may also be spread through the use of social media platforms. If our relationships with our customers,
vendors and suppliers were to become the subject of such negative publicity, our ability to attract and retain customers and
employees may be negatively impacted and our stock price may also be impacted. Additionally, many investors now consider
how corporations are addressing ESG matters when making investment decisions . For example, such as certain investors
incorporate the business risks of climate change and the adequacy of companies' responses to climate change and other ESG
matters as part of their investment theses. These shifts in investing priorities may result in adverse effects on the trading price of
our common stock if investors determine believe that we do not sufficiently address ESG matters in accordance with their
standards or other third- party standards for evaluating ESG matters. Further, our regulators, including the SEC Securities and
Exchange Commission, may adopt regulations related to ESG matters that could require the collection, assessment, and
reporting of extensive data, including emissions-related data, in categories and formats that are novel to us. Although we have
begun considering and developing various measures to address potential future regulatory requirements, these measures may not
be sufficient in every instance to ensure full compliance with such requirements. The COVID-19 pandemic and the
associated economic slowdown has impacted, and it or other widespread health emergencies could impact, our core
business and the banking industry, including through remote and hybrid working arrangements that reduce demand for
office space in our market. The COVID- 19 pandemic, including associated governmental and private sector responses,
has had, and may continue to have, a material adverse effect on our business, financial condition, results of operations
and cash flows. The duration and severity of the COVID- 19 pandemic in 2024 and beyond, including the potential for
resurgences and the impact of new variants, are impossible to predict. It and or other widespread health emergencies
may disrupt our operations, our clients and their businesses, and our communities, increasing the risk of detrimental
impacts such as default, loan losses, foreclosures, and decreased loan demand and originations on our financial condition
and results of operations. The COVID- 19 pandemic caused many employers to shift to remote and / or hybrid workforce
arrangements in which employees work from their homes instead of going into their employers' offices. Remote and / or
hybrid work patterns may have long-term implications for how many businesses successfully operate and, in turn, their
need for leased office space. A reduction in the need for office space could result in a reduction in our loan demand and /
or in our customers' ability to repay their loans, which, in turn, may have an adverse effect on our business and results
of operations. Additionally, any material reduction in the demand for these categories of commercial office space in our
market could adversely affect both the value of the collateral securing a portion of our commercial real estate loans and
the demand by developers and other borrowers for new commercial real estate loans, which, in turn, may have a
negative impact on our business and financial results. Risks Related to Regulations Monetary policies and regulations of the
Federal Reserve Board could adversely affect our business, financial condition and results of operations. In addition to being
affected by general economic conditions, our earnings and growth are affected by the monetary and related policies of the
Federal Reserve Board. The An important function of the Federal Reserve Board is to regulate regulates the money supply and
credit conditions by using. Among the instruments such as used by the Federal Reserve Board to implement these objectives
are open market purchases and sales of U. S. government securities, adjustments of the discount rate and changes in banks'
reserve requirements against bank deposits and the interest rate paid on such reserves. These instruments are used in varying
combinations to influence overall economic growth and the distribution of credit, bank loans, investments and deposits. Their
use also affects interest rates charged on loans or paid on deposits. The monetary and related policies of the Federal Reserve
Board have had a significant effect on the operating results of financial institutions in the past and are expected to continue to do
so in the future. Changes in any of these policies are influenced by macroeconomic conditions and other factors that are beyond
Eastern Bank's control and the effects of such policies upon our business, financial condition and results of operations cannot
be predicted. Our business is highly regulated, which could limit or restrict our activities and impose financial requirements or
limitations on the conduct of our business. Eastern Bank and Eastern Bankshares, Inc. are subject to extensive regulation,
supervision and examination by regulatory authorities, including the Massachusetts Commissioner of Banks, the FDIC, the
Federal Reserve Board and the Consumer Financial Protection Bureau. Federal and state laws and regulations govern numerous
matters affecting us, including changes in the ownership or control of banks and bank holding companies, maintenance of
adequate capital and the financial condition of a financial institution, permissible types, amounts and terms of extensions of
credit and investments, permissible non-banking activities, the level of reserves against deposits and restrictions on stock
repurchases and dividend payments. The FDIC and the Massachusetts Commissioner of Banks have the power to issue cease
and desist orders to prevent or remedy unsafe or unsound practices or violations of law by banks subject to their regulation, and
the Federal Reserve Board possesses similar powers with respect to bank holding companies and their subsidiary banks. These
and other restrictions limit the manner in which we and Eastern Bank may conduct business and obtain financing. The laws
Regulatory requirements, rules, regulations, as well as our own internal stress testing and capital management supervisory
guidance and policies applicable to, may, among other things, require us to increase our capital levels, limit our dividends
or other capital distributions to shareholders, modify our business strategies, or decrease our exposure to various asset
classes. Certain capital transactions, including share repurchases and the declaration and issuance of dividends, are
subject to modification the approval of our regulators. These requirements may limit our ability to respond to and change
take advantage of market developments. Changes to statutes, regulations, or regulatory policies, including changes in
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interpretation or implementation of statutes, regulations or policies, could affect us in substantial and unpredictable ways. Such
changes could subject us to additional costs, limit the types of financial services and products we may offer, and / or increase the
ability of non- banks to offer competing financial services and products, among other things impacts. Failure to comply with
laws, regulations, or policies could result in sanctions by regulatory agencies, civil money penalties, and / or reputation damage,
which could have a material adverse effect on our business, financial condition, and results of operations. See the section of
titled "Business — Supervision and Regulation" included in Part I, Item 1 in this Annual Report on Form 10- K titled "
Business — Supervision and Regulation" for a discussion of the regulations to which we are subject. Regulatory authorities
have extensive discretion in their supervisory and enforcement activities, including the imposition of restrictions on our
operations, the classification of our assets and determination of the level of our allowance for loan losses. These regulations,
along with the currently existing tax, accounting, securities, insurance, monetary laws, rules, standards, policies and
interpretations control the methods by which financial institutions conduct business, implement strategic initiatives and tax
compliance, and govern financial reporting and disclosures. Any change in such regulation and oversight, whether in the form of
regulatory policy, regulations, legislation or supervisory action, may have a material impact on our operations. In addition,
changes in the legal and regulatory framework under which we operate require us to update our information systems to ensure
compliance. Our need to review and evaluate the impact of ongoing rule proposals, final rules and implementation guidance
from regulators further complicates the development and implementation of new information systems for our business. Also,
our regulators expect us to perform increased due diligence and ongoing monitoring of third- party vendor relationships, thus
increasing the scope of management involvement and decreasing the efficiency otherwise resulting from our relationships with
third- party technology providers. Presidential appointees to the independent bank regulatory agencies may adopt new
regulatory policies and pursue different bank supervisory priorities. We are unable subject to numerous laws designed to
protect consumers predict whether changes in the policies and priorities of independent bank regulatory agencies will have a
material adverse effect on our business, including financial condition, and results of operations. New capital requirements
which were fully phased- in as of January 1, 2019, require bank holding companies and their the Community Reinvestment
Act and fair lending laws bank subsidiaries to maintain substantially higher levels of capital as a percentage of their assets.
and failure to comply with these laws a greater emphasis on common equity as opposed to other components of capital. The
need to maintain more and higher quality capital, as well as greater liquidity, and generally increased regulatory scrutiny with
respect to capital levels, may at some point limit our business activities, including lending, and our ability to expand. It could
lead also result in our taking steps to a wide variety of sanctions increase our regulatory capital and may dilute shareholder
value or limit our ability to pay dividends or otherwise return capital to our investors through stock repurchases. The
Community Reinvestment Act, the Equal Credit Opportunity Act, the Fair Housing Act, and other fair lending laws and
regulations impose community investment and nondiscriminatory lending requirements on financial institutions. The Consumer
Financial Protection Bureau, the Department of Justice and other federal and state agencies are responsible for enforcing these
federal laws and regulations and comparable state provisions. Various federal banking agencies have recently completed
significant changes to their respective Community Reinvestment Act regulations. Federal, state, or local consumer
lending laws may restrict our ability to originate certain mortgage loans or increase our risk of liability with respect to
such loans. A successful regulatory challenge to an institution's performance under the Community Reinvestment Act, the
Equal Credit Opportunity Act, the Fair Housing Act or other fair lending laws and regulations could result in a wide variety of
sanctions, including damages and civil money penalties, injunctive relief, restrictions on mergers and acquisitions, restrictions
on expansion and restrictions on entering new business lines. Private parties may also have the ability to challenge an
institution's performance under fair lending laws in private class action litigation. Such actions could have a material adverse
effect on our business, financial condition and results of operations. Various federal banking agencies are considering changes
to their respective Community Reinvestment Act regulations. We may incur fines are unable to predict whether any of those
changes will be adopted and, if so penalties and other negative consequences from regulatory violations, possibly even
inadvertent whether they will have a material adverse effect on our- or business-unintentional violations. The financial
services industry is subject to intense scrutiny from bank supervisors in the examination process and aggressive enforcement of
federal and state regulations, particularly with respect to mortgage- related practices and other consumer compliance matters,
and compliance with anti-money laundering, Bank Secrecy Act and Office of Foreign Assets Control regulations, and economic
sanctions against certain foreign countries and nationals. Enforcement actions may be initiated for violations of laws and
regulations and unsafe or unsound practices. We maintain systems and procedures designed to ensure that we comply with
applicable laws and regulations; however, some legal / regulatory frameworks provide for the imposition of fines or penalties for
noncompliance even though the noncompliance was inadvertent or unintentional and even though there were in place at the time
systems and procedures designed to ensure compliance. Failure to comply with these and other regulations, and supervisory
expectations related thereto, may result in fines, penalties, lawsuits, regulatory sanctions, reputation damage or restrictions on
our business. Non-compliance with the USA PATRIOT Act, Bank Secrecy Act or other laws and regulations could result in
fines or sanctions. The USA PATRIOT and Bank Secrecy Acts require financial institutions to develop programs to prevent
financial institutions from being used for money laundering and terrorist activities. If such activities are detected, financial
institutions are obligated to file suspicious activity reports with the U. S. Treasury's Office of Financial Crimes Enforcement
Network. These rules require financial institutions to establish procedures for identifying and verifying the identity of customers
seeking to open new financial accounts. Failure to comply with these regulations could result in fines or sanctions, including
restrictions on conducting acquisitions or establishing new branches. Although we have developed policies and procedures
designed to assist in compliance with these laws and regulations, these policies and procedures may not be effective in
preventing violations of these laws and regulations. An increase in FDIC insurance assessments could significantly increase our
expenses. The <del>Dodd- Frank Act climinated <mark>FDIC is an independent federal agency that insures deposits of federally</del></del></mark>
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insured banks and savings institutions. The FDIC insures our customer deposits through the maximum-Deposit Insurance
Fund ( <mark>the</mark> " DIF ") <del>ratio of 1.5 % of estimated deposits-</del>, <del>and <mark>up to prescribed limits. To fund</mark> the <mark>DIF, the FDIC imposes</mark></del>
assessments on the insured banks and savings institutions. The FDIC has established a long- term deposit insurance
reserve ratio of 2.0 % and thus seeks to fund the DIF at 2 % of estimated deposits. In September 2020, the FDIC adopted a
restoration plan designed to ensure that the DIF reserve ratio reaches 1.35 % by September 2028 . On September 30, 2021, the
Deposit Insurance Fund reserve ratio was 1. 27 %. In October 2022, the FDIC increased the initial base deposit insurance
assessment rate schedules for all FDIC insured depository institutions by 2 basis points, beginning with the quarterly assessment
period ending March 31, 2023. The new base assessment rate schedules will remain in effect unless and until the DIF reserve
ratio meets or exceeds 2 %, absent further FDIC action. The FDIC also imposed a special assessment arising out of the
banking crisis in early 2023, for which we expensed approximately $ 10.8 million in total in the fourth quarter of 2023.
In February 2024, the FDIC updated the estimated loss related to the banking crisis to $ 20. 4 billion, an increase from its
original estimate of $ 16, 3 billion. We expect an increase in special assessment expense, which is not expected to be
material, on or around June 2024 based on the FDIC's modified loss estimate. Deposit insurance assessment rates are
subject to change, and addition additional increases, if our- or regulators issue modifications to assessments, due to, for
example, changes in base or special assessments or downgraded ratings of Eastern Bank <del>in connection with their</del>
examinations, the FDIC could have a materially adverse effect impose significant additional fees and assessments on us our
results of operations and financial condition. Bank regulatory agencies have the authority to take supervisory actions that
restrict or limit a financial institution's activities. In some instances, we are not permitted to publicly disclose these actions. In
addition, as part of our regular examination process, our and our banking subsidiary's respective regulators may advise us to
operate under various restrictions as a prudential matter. Any such actions or restrictions, if and in whatever manner imposed,
could adversely affect our costs and revenues. Moreover, efforts to comply with any such nonpublic supervisory actions or
restrictions may require material investments in additional resources and systems, as well as a significant commitment of
managerial time and attention. As a result, such supervisory actions or restrictions, if and in whatever manner imposed, could
have a material adverse effect on our business and results of operations; and, in certain instances, we may not be able to publicly
disclose these matters. We could be required to act as a "source of strength" to our banking subsidiaries, which would have a
material adverse effect on our business, financial condition and results of operations. Federal Reserve Board law and policy
historically required bank holding companies such as Eastern Bankshares, Inc. to act as a source of financial and
managerial strength to their subsidiary banks. The Dodd-Frank Act codified this policy as a statutory requirement. This
support may be required by the Federal Reserve Board at times when Eastern Bankshares, Inc. might otherwise determine not to
provide it or when doing so might not otherwise be in the interests of the shareholders or creditors of Eastern Bankshares, Inc.,
and may include one or more of the following: • Any extension of credit from Eastern Bankshares, Inc. to Eastern Bank or any
other bank subsidiary that is included in the relevant bank's capital would be subordinate in right of payment to depositors and
certain other indebtedness of such subsidiary banks. • In the event of a bank holding company's bankruptcy, any commitment
that the bank holding company had been required to make to a federal bank regulatory agency to maintain the capital of a
subsidiary bank will be assumed by the bankruptcy trustee and entitled to priority of payment. • In certain circumstances if we
have two or more bank subsidiaries, one bank subsidiary could be assessed for losses incurred by another bank subsidiary. In
addition, in the event of impairment of the capital stock of one of our banking subsidiaries, Eastern Bankshares, Inc., as our
banking subsidiary's shareholder, could be required to pay such deficiency. Laws and regulations regarding privacy and data
protection could have a material impact on our results of operations. We currently are subject to state and federal rules regarding
privacy and data protection, such as the Massachusetts data security law (Standards for the Protection of Personal Information of
Residents of the Commonwealth). Our growth and expansion into a variety of new fields may potentially involve new U. S.-
based regulatory issues / requirements including, for example, the New York Department of Financial Services Cybersecurity
Regulation or the California Consumer Privacy Act ("CCPA"). In addition, one or more members of the other authorities
European Union (the "EU") may take the position that we are subject to additional data protection laws or regulations, such
as the <del>EU European Union's</del> General Data Protection Regulation if, for example, <del>("GDPR") because</del> some of our customers
are or may become residents of EU applicable countries or states while maintaining account relationships with us. The
potential costs of compliance with or imposed by new or existing laws and regulations and policies that are applicable to us may
affect the use of our products and services and could have a material adverse impact on our results of operations. Changes in tax
laws and regulations and differences in interpretation of tax laws and regulations may adversely affect our financial statements
and our operating results. From time to time, local, state or federal tax authorities change tax laws and regulations, which may
result in a decrease or increase to our deferred tax asset. Local, state or federal tax authorities may interpret laws and regulations
differently than we do and challenge tax positions that we have taken on tax returns. This may result in differences in the
treatment of revenues, deductions, credits and / or differences in the timing of these items. The differences in treatment may
result in payment of additional taxes, interest, penalties or litigation costs that could have a material adverse effect on our
operating results. Due to Section 162 (m) of the Internal Revenue Code, we may not be able to deduct all of the compensation of
some executives, including executives of companies we may acquire in the future. Section 162 (m) of the Internal Revenue
Code generally limits to $ 1 million annual deductions for compensation paid to "covered employees" of any "publicly held
corporation . "A " publicly held corporation" includes any company, such as Eastern Bankshares, Inc. The, that issues
securities required to be registered under Section 12 of the Securities Exchange Act of 1934 or companies required to file reports
under Section 15 (d) of the Exchange Act, determined as of the last day of the company's taxable year. We expect that as a
publicly held corporation, the deductibility of compensation to our covered employees will be similarly limited. Pursuant to
proposed U. S. Treasury regulations issued on December 20, 2019 clarifying the changes made to Section 162 (m) by the Tax
Cuts and Jobs Act and the initial guidance provided by the IRS in Notice 2018-68 that was issued in August 2018, the definition
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of "covered employees" generally includes anyone who served as the principal executive officer ("PEO") or principal financial officer ("PFO") at any time during the taxable year; the three highest compensated executive officers (other than the PEO or PFO), determined under SEC rules; and any individual who was a covered employee, including of a "predecessor company," at any point during a taxable year beginning on or after January 1, 2017, even after the employee terminates employment. We expect that in most if not all cases a publicly traded company that we might acquire in the future will be a " predecessor company." Accordingly, we expect that the number of our covered employees will increase if Eastern acquires one or more publicly held corporations in the future. As a result of the foregoing, including through Section 162 (m) limited the deductibility prospective acquisition of compensation to our Cambridge, Also, the list of covered employees executives is expected to expand beginning in \$ 1 million for the year ended December 31, 2022 <mark>2027 . We</mark> , and assuming no change in applicable law, we expect that we will not be able to deduct all of the compensation paid in future years where to covered employees so long as Eastern qualifies as a "publicly held corporation.," thus Losing deductions under Section 162 (m) could increase increasing our income taxes and reduce reducing our net income. A reduction in net income could negatively affect the price of Eastern Bankshares, Inc. stock. Regulatory developments could adversely affect our business by increasing our costs and thereby making our business less profitable. Our profitability may be adversely affected by current and future rulemaking and enforcement activity by the various federal, state and self-regulatory organizations to which we are subject. Regulations can adversely affect our compliance costs and other non-interest expenses, and failure to comply with regulations could subject us to regulatory actions or litigation, which could have a material adverse effect on our business, results of operations, or financial condition. New laws, rules and regulations, or changes to the interpretation or enforcement of existing laws, rules or regulations, from time to time could increase our expenses, causing our recent historical expenses not to be indicative of future expenses, and could result in limitations on the lines of business we conduct or plan to conduct, modifications to our current or future business practices, and increased capital requirements. For example, the SEC and our banking regulators have proposed climate- related disclosure requirements and principles for climate- related financial risk management, respectively. We expect that these developments could negatively impact our results, including by increasing our legal, compliance, and information technology expenditures and could result in other costs, as well as greater risks of lawsuits and enforcement activity by regulators. These changes may also affect the array of products and services we offer to our customers. It is unclear how and whether our regulators, including the SEC, FDIC, other banking regulators and other state insurance regulators may respond to, or enforce elements of, these new regulations or develop their own similar laws and regulations. The impacts, degree and timing of the effect of applicable laws, future regulations and industry principles on our business cannot now be anticipated and may have further impacts on our products and services and the results of operations. Risks Related to Stock- Based Benefit Plans Our stock- based benefit plans have increased and will continue to increase our expenses and reduce our income. In 2021, we adopted the Equity Plan, which impacts will increase our annual compensation and benefit expenses related to awards granted to participants under such plan. The actual amount of these-- the new stockrelated compensation and benefit expenses will depend on the number of awards actually granted under the Equity Plan, the fair market value of the awards on the date of grant, the vesting period, and other factors which we cannot predict at this time. In addition, we recognize compensation expense monthly for our employee stock ownership plan when shares are committed to be released to participants' accounts, and we recognize compensation expense for restricted stock awards, performance stock units and restricted stock units over the vesting period of awards made to recipients. We anticipate that in 2023, our..... require additional financial and management resources. Risks Related to Our Articles of Organization and State and Federal Banking Laws Various factors may make takeover attempts more difficult to achieve. Certain provisions of our articles of organization and state and federal banking laws, including regulatory approval requirements, could make it more difficult for a third party to acquire control of Eastern Bankshares, Inc. without our Board of Directors' approval. For example Under regulations applicable to our IPO, no if a person may were to acquire beneficial ownership of more than 10 % of our common stock before October 15, 2023 without prior approval of the Federal Reserve Board and the Massachusetts Commissioner of Banks. If any person exceeds this 10 % beneficial ownership threshold, shares in excess of 10 % will not be counted as shares entitled to vote during the three- year period ending October 14, 2023. After that three- year period, the holder of shares in excess of the 10 % threshold will be entitled to cast only one one-hundredth (1 / 100) of a vote per share for each share in excess of the 10 % threshold. Under federal law, subject to certain exemptions, a person, entity or group must notify the Federal Reserve Board before acquiring control of a bank holding company. Acquisition of 10 % or more of any class of voting stock of a bank holding company, including shares of our common stock, creates a rebuttable presumption that the acquirer "controls" the bank holding company. Also, a bank holding company must obtain the prior approval of the Federal Reserve Board before, among other things, acquiring direct or indirect ownership or control of more than 5 % of any class of voting shares of any bank, including Eastern Bank, and certain non- bank companies. There also are provisions **Provisions** in our articles of organization that may be used to delay or block a takeover attempt, including, among others, a provision that prohibits any person from casting a full vote for any shares of common stock exceeding the 10 % threshold, as described above; the prohibition on removal of directors without cause; and the required approval of at least 80 % of the voting power of the shares then- outstanding entitled to vote for business combination transactions with interested shareholders. Additionally, our Board of Directors is currently classified, with directors serving three-year staggered terms. However, the classified structure is being phased out, and by our 2027 annual meeting of stockholders, directors will be elected for annual terms. Furthermore, shares of restricted stock, restricted stock units or stock options that we may grant to employees and directors, stock ownership by our management and directors, employment agreements and or change in control agreements that we have entered into with our executive officers and other factors may make it more expensive for companies or persons to acquire control of Eastern Bankshares, Inc. Taken as a whole, these statutory provisions and provisions in our articles of organization could result in our being less attractive to a potential acquirer and thus could adversely affect the market price of our common stock. The articles of organization of Eastern Bankshares, Inc.

provide that state and federal courts located in Massachusetts will be the exclusive forum for substantially all disputes between us and our shareholders, which could limit our shareholders' ability to obtain a favorable judicial forum for disputes with us or our directors, officers or employees. The articles of organization of Eastern Bankshares, Inc. provide that state and federal courts located in Massachusetts will be the exclusive forum for substantially all disputes between us and our shareholders, which could limit our shareholders' ability to obtain a favorable judicial forum for disputes with us or our directors, officers or employees. The articles of organization further of Eastern Bankshares, Inc. provide that, unless we consent in writing to the selection of an alternative forum, the Business Litigation Session of the Suffolk County Superior Court (the "BLS") (1) is the sole and exclusive forum for any derivative action or proceeding brought on behalf of Eastern Bankshares, Inc., any action asserting a claim of breach of a fiduciary duty, any action asserting a claim arising pursuant to any provision of Massachusetts corporate law, or any action asserting a claim governed by the internal affairs doctrine, and (2) is a concurrent jurisdiction for any claim arising under the Securities Act of 1933 or the rules and regulations thereunder. The articles of organization also provide that the exclusive forum provision does not apply to any claim for which the federal courts have exclusive jurisdiction, including all suits brought to enforce any liability or duty created by the Exchange Act or the rules and regulations thereunder. The choice of forum provision may limit a shareholder's ability to bring a claim in a judicial forum that the shareholder finds favorable for disputes with us or our directors and officers or other employees, could which may discourage such lawsuits against us and our directors, officers and other employees. Alternatively, if a court were to find the our choice of forum provision contained in our articles of organization to be inapplicable or unenforceable in an action, we may incur additional costs associated with resolving such action in other jurisdictions, which could adversely affect our business and financial condition. The market price of our stock value may be negatively affected by applicable regulations that restrict stock repurchases by us. Massachusetts regulations prohibit us from repurchasing shares of our common stock through October 14, 2023 (i. c., during the first three years following the completion of our IPO), except to fund tax- qualified or nontax- qualified employee stock benefit plans, or except in amounts not greater than 5 % of our outstanding shares of common stock then outstanding. Our repurchase of shares of common stock is also subject to Federal Reserve Board policy related to repurchases of shares by depository institution holding companies. To date, we have received two notices of non-objection to proposed share repurchase programs, one allowing the purchase of up to 9, 337, 900 shares, which we completed in the third quarter of 2022; and one allowing the purchase of up to up to 8, 900, 000 shares through, which expired on August 31, 2023. The outstanding repurchase program, which is limited to \$ 200. 0 million, may be modified or terminated by our Board of Directors at any time. In addition, the Federal Reserve Board could subsequently limit or prohibit our repurchase of common stock if we experience a material adverse change in our financial condition or results of operations.